

A2A, 2020 FINANCIAL STATEMENTS: SOLIDITY OF THE ECONOMIC RESULTS AND IMPROVEMENT IN SUSTAINABILITY PERFORMANCE

- *EBITDA at 1,204 million euro (1,234 at 31 December 2019) thanks to a significant recovery seen in the fourth quarter (+10%)*
- *Ordinary EBITDA amounted to 1,191 million euro, aligned with 2019, despite the highly critical context in 2020*
- *Net profit amounted to 364 million euro (389 million last year)*
- *Capex at 738 million euro, +18% compared to 2019, 80% are consistent with the UN 2030 Agenda goals (SDGs) and approximately 40% relating to the circular economy, confirming the Group's commitment to promote sustainable growth*
- *Net Financial Position stands at 3,472 million euro (3,154 million euro at 31 December 2019). Excluding perimeter changes, the NFP came to 3,327 million euro*
- *Improvement in Sustainability indicators:*
 - ✓ *99.7% of municipal waste collected recovered as material or energy*
 - ✓ *3.9 TWh in green energy sold to end customers*
 - ✓ *CO2 emissions reduced by 1 million tonnes*
 - ✓ *accident rate down by 17%*

Dividend proposed to the Shareholders' Meeting of 0,08 euro per share up 3.2% compared to the previous year

Milan, 18 March 2021 – At today's meeting, the Board of Directors of A2A S.p.A., chaired by Marco Patuano, examined and approved the drafts of the Separate financial statements and of the Consolidated annual financial report at 31 December 2020.

*“In a year characterised by the pandemic emergency, the Group has recorded positive results in line with the previous year, as confirmation of its solidity. A2A has continued, throughout the year, to guarantee essential services to citizens, demonstrating capacity to react, great professionalism and a sense of responsibility in its people” A2A's Chief Executive Officer, **Renato Mazzoncini**, declared “2020 has also been a year of record capex, of 738 million euro, up on the previous year and 80% consistent with the 2030 UN Agenda goals. The proposal of a dividend growing on 2019 provides further evidence of A2A's attention to shareholders and confirms full confidence in a business model based on sustainable development and the creation of value, as envisaged by the 2021-2030 Business Plan”.*

The results declining during the first half of the year as economic activities were put on hold by the public health authorities, evidenced a partial recovery over the following months.

The impacts of the economic emergency for the A2A Group were distributed unevenly during the year and differently in the areas of activity: lower impact for regulated activities and with a greater weighting for those more exposed to the price and consumption dynamics.

As regards energy consumption in particular, the net demand for electricity in Italy in 2020 was 302,751 GWh, showing a decline of 5.3% on the volumes recorded for the previous year; in the year just ended, moreover, the demand for natural gas dropped by 4.1% on 2019, coming in at 70,727 Mcm, the lowest booked in the last four years.

In respect of energy commodity prices, in 2020, the decreasing trend already in progress late 2019, was emphasized by the health emergency. The PUN (single nationwide price) recorded a decline of 25.7%, coming in at € 38.9/MWh: values marked an all-time low in May (€ 21.79/MWh) before then rising and in December reach € 54/MWh. Declining average values were also recorded for prices in high load time slots (-23.6% for the Peak Load PUN reaching 44.6 €/MWh).

The average price of gas to the PSV (Virtual Exchange Point) for 2020 amounted to € 10.4/MWh, down 35.5% compared to last year. More specifically, a downward trend is seen concentrated in the first half of 2020, with all-time lows in June (€ 5.9/MWh) and a rise, with a peak of € 16.3/MWh, in December.

The above economic environment, the need to ensure operating continuity and the objective to the country's sustainable development, entailed:

- a decrease in turnover (-6.3%);
- stable ordinary margins recorded, thanks to appropriate hedging of energy production in the months prior to the pandemic and action taken to mitigate the negative effects of the health emergency, constantly providing high quality standards of service supplied and employee safety;
- a significant increase in capex (+18% on 2019). In 2020, the Group invested 738 million, allocating most of the resources to environmental sustainability. Approximately 80% of capex, in fact, are remarked as "sustainable", in line with the UN 2030 Agenda goals (SDGs). Consistently with the A2A strategy, capex are based on two pillars: circular economy and the energy transition. More specifically, around 40% concern the recovery of goods and energy, the reduction of water wastage and the extension of the capacity to purify water, with a view to assure a successful circular economy.

The following are the main indicators:

<i>Millions of euro</i>	2020	2019	Δ	Δ%
Revenues	6,862	7,324	-462	-6.3%
Gross operating margin – EBITDA	1,204	1,234	-30	-2.4%
Net Operating Income - EBIT	550	687	-137	-19.9%
Group net profit	364	389	-25	-6.4%

In 2020, the Group **Revenues** amounted to 6,862 million euro, down by 6.3% compared to the previous year.

The reduction mainly regarded the wholesale energy market following both the lesser prices of electricity and gas and the reduction in volumes sold on the industrial gas portfolio, as well as the retail gas and district heating markets for the decline in unit prices and lesser quantities sold to key gas accounts and revenues relating to the sale/management of energy efficiency certificates (EECs). On the other hand, the contribution made by higher retail sales to key electricity accounts was positive, as well as the contribution made by the business acquired in 2020.

EBITDA equalled 1,204 million euro, a decline of 30 million euro compared to 2019 (-2.4%).

Net of non-recurring items (+13 million euro in 2020, +42 million euro the previous year), ordinary EBITDA is in line with the previous year (-1 million euro).

The result is the combined effect of lower margins, which in any case improved considerably during the last quarter of the year, in the industries that most suffered the negative effects of the energy scenario, and the excellent performance of those segments in which the mitigation action taken successfully and entirely neutralised the negative effects of the explosion of the epidemic.

EBIT, amounting to 550 million euro, was down by 137 million euro compared to 2019 (687 million euro). The change was due to:

- a decrease in EBITDA, as described above (-30 million euros);
- an increase in amortisation/depreciation (-53 million euro), mainly relating to capex made during the year, the write-back of value of the A2A Gencogas plants, following impairment testing as at 31 December 2019 and the plan to replace electricity meters;
- lower impairment write downs for 4 million euro: 5 million euro in 2020; 9 million euro in impairment in 2019;
- greater net risk provisions made (-58 million euro on 2019) deriving from higher risk provisions in 2020 and greater releases of surplus provisions made the previous year.

Group net profit for 2020 came to 364 million euro, down 25 million euro (-6.4%) on 2019.

The reduction in EBIT was partially offset by:

- lower net financial expenses for 33 million euro, mainly due to the refinancing of bonds, matured in 2019, at more favourable rates and lower expenses linked to the rationalisation of the Group's debt;
- a reduction in the tax impact for 90 million euro, of which 51 million related to previous years tax charge recovery.

The **Consolidated Net Financial Position** at 31 December 2020 amounted to 3,472 million euro (3,154 million euro as at end 2019). Excluding the year changes in Group perimeter, the NFP came to 3,327 million euro, evidencing a cash absorption for 173 million euro versus 31 December 2019, after capex for 738 million euros and dividends for 241 million euro.

A2A Group - Results by Business Unit

The following table shows the composition of the EBITDA by Business Unit:

<i>Millions of euro</i>	12.31.2020	12.31.2019	Change	Change %
Generation and Trading	270	301	-31	-10.3%
Market	220	229	-9	-3.9%
Waste	282	268	14	5.2%
Networks	456	472	-16	-3.4%
Corporate	-24	-36	12	-33.3%
Total	1,204	1,234	(30)	-2.4%

Generation and Trading Business Unit

Revenues amounted to 3,828 million euro, down 571 million euro compared to the previous year. The change was brought about by the decline in prices of both electricity and gas and the lesser volumes sold of the industrial gas portfolio, partly offset by the growth of electricity volumes sold.

EBITDA amounted to 270 million euro, a decrease of 31 million euro compared to the previous year. Before non-recurring items (equal to +8 million euro in 2020 and +14 million euro in 2019), Ordinary EBITDA dropped by 25 million euro.

The change is mainly due to:

- the negative effects, emphasized by the emergency situation suffered by the energy generation sector - due to the severely penalising scenario and the demand decline, as previously described;
- the reduction of hydroelectric production;
- an effective hedging strategy;
- the excellent performance booked on the ancillary services market ("MSD") of 176 million euro (+26 million euro on 2019).

The downturn to margins recorded in the first nine months of the year by the Generation and Trading Business Unit, determined by the dynamics of consumption and prices, was very much reduced in the fourth quarter of the year, both due to the lessening of the negative effects of the energy scenario and the excellent results achieved on the ancillary services market.

In 2020, capex amounted to 76 million euro. These capex were 53 million euro for extraordinary maintenance interventions, of which 38 million on thermoelectric plants and 14 million euro on hydroelectric units. Development works were also carried out for a total of 19 million euro, mainly related to Brindisi plant (installation works on the synchronous compensators), photovoltaic plants (start of new plant developments) and ICT projects.

Market Business Unit

Revenues amounted to 2,598 million euro (2,724 million euro at 31 December 2019), down 4.6% following the decline in the unitary prices of gas and electricity recorded and the lesser quantities of gas sold, as well as lesser revenues linked to the sale/management of energy efficiency certificates (EECs). This downturn has been partially offset by the growth in revenues due to the increase in quantities sold of electricity to key accounts.

EBITDA equalled 220 million euro (229 million as at 31 December 2019).

Net of non-recurring items (+6 million euro in 2020 and +22 million euro in 2019), EBITDA of the Business Unit came to 214 million euro, up 7 million euro on the previous year.

The increase was due to:

- the increase in the number of customers of the free electricity and gas market: 263 thousand customers more in the free mass market segment on end 2019, of which 119 thousand relative to the AEB group.
- the greater sales of key accounts of the electricity market;
- the greater unitary margins of sales on the free electricity and gas market, including the regulated components covering the costs of marketing;
- the lesser gas sales to key accounts;
- the lesser margins of the energy solutions business as a consequence of the decline in revenues from the sale/disposal of energy efficiency certificates (EECs) and the reclassification of Consul System amongst companies held for sale (in 2019, the company recorded approximately 4 million euro in EBITDA).

In 2020, the Market Business Unit capex amounted to 64 million euro. These capex were 38 million euro for the energy retail segment, mainly for evolutive maintenance and development of the hardware and software platforms, in particular for the update of the information systems in view of the superseding of the protected market and the start-up of NEN - the innovative full-digital start-up of the A2A Group set to sell electricity and gas. Approximately 11 million euro are related to the development of the public lighting service and 15 million euro to electric mobility and energy efficiency projects.

Waste Business Unit

The Waste Business Unit recorded revenues of 1,111 million in the period under review (1,050 million euro at 31 December 2019). The change is due not only to the greater revenues from municipal disposal of the Group's waste-to-energy plants, but also to changes in the consolidation perimeter (Electrometal and Agritre acquisitions and AEB consolidation).

The EBITDA equalled 282 million euro (268 million euro at 31 December 2019).

Net of non-recurring items (+1 million in 2020; substantively null in 2019), the Business Unit's Ordinary EBITDA came to 281 million euro, up 13 million euro on last year.

Both the municipal waste treatment segment (+10 million euro on 2019) and the industrial waste segment (+5 million euro on last year) made a positive contribution, thanks to:

- the greater quantities of electricity produced;
- the positive trend of conferral prices (in particular municipal-like waste);
- the increase in paper sales prices;
- the contribution made by the newly-acquired plants through M&As (the Electrometal treatment lines, a company operating in the treatment and recovery of waste from different industrial processes acquired late 2019 and the Agritre biomass-powered generation plant acquired in

February 2020) and recent activations (Muggiano plastic recovery plant, activated in the second half of 2019).

These positive effects more than offset the reduction in margins linked to the lower prices of sale of electricity produced by waste-to-energy plants, the reduction in quantities disposed of in municipal treatment plants and the higher costs of disposal, in particular of industrial waste.

As compared with last year, the downturn is registered in the results of the waste collection segment, due to the reduction in commercial activities and greater costs, both due to the management of the COVID-19 emergency.

In 2020 capex amounted to 174 million euro and mainly regarded the development and maintenance of waste-to-energy plants for 106 million euro - of which 44 million euro relate to the development of the Parona waste-to-energy plant and 10 million euro to the new fumes purification line of the Brescia waste-to-energy plant, treatment plants for 38 million euro, landfills for 2 million euro and the purchase of vehicles, containers, operating systems and the restructuring of corporate buildings in the collection segment for a total of 28 million euro.

Networks Business Unit

Networks business unit's revenues amounted to 1,101 million euro (1,143 million euro as at 31 December 2019). The change is mainly due to lesser tariff contributions for the cancellation of energy saving obligations (EECs) of distributors, the reduction in revenues from the heat segment brought about by the decline in prices during the year under review as compared with 2019 and the lesser revenues of the Smart City segment.

EBITDA amounted to 456 million euro (472 million euro as at 31 December 2019).

Net of non-recurring items (+7 million euro in 2020 and +18 million euro in 2019), ordinary EBITDA of the Business Unit came to 449 million euro, down 5 million euro on the previous year.

The change in margins is mainly due to the district heating segment, in detail:

- district heating (-10 million euro) due to the negative energy scenario on which the heat sales prices depend;
- water cycle (+4 million euro): greater revenues due to the recent tariff increases resolved by the industry Authority;
- electricity and gas distribution networks for +3 million euro: the lesser operating costs and consolidation of the AEB Group offset the lesser revenues admitted for regulatory purposes.

Capex for the reporting period amounted to 378 million euro and regarded:

- in the electricity distribution segment, development and maintenance work on plants and in particular the connection of new users, maintenance work on secondary cabins, the extension and refurbishment of the medium and low voltage network, the maintenance and upgrading of primary plants and investments in the launch of the 2G smart meter project (138 million euro);
- in the gas distribution segment, development and maintenance work on plants relating to the connection of new users and the replacement of medium and low pressure piping and smart gas meters (103 million euro);
- in the integrated water cycle segment, maintenance and development work carried out on the water transportation and distribution network and the sewerage networks and purification plants (74 million euro);
- in the district heating and heat management segment, development and maintenance of plants and networks for a total of 52 million euro;
- in the company Smart City, development and maintenance work on TLC projects (11 million euro).

A2A Group - Economic and Financial Results

"Net fixed capital" amounted to 7,067 million euro, up by 597 million euro compared to 31 December 2019.

The main changes were related to:

- total capex for 738 million euro, of which 451 million euro in tangible fixed assets and 287 million euro in intangible fixed assets;
- increases deriving from right-of-use assets for 20 million euro, as a consequence of new contracts and changes applied to some existing contracts;
- contribution deriving from first consolidations of tangible and intangible fixed assets for 440 million euro;
- decrease in provisions for employee benefits for 29 million euro;
- decrease in other non-current liabilities for 20 million euro, due to the reclassification as short-term of certain payables for deferred prices deriving from purchases made in the photovoltaic sector;
- increase in the provisions for risks, charges and liabilities for landfills of 76 million euro;
- reduction in deferred tax assets for 12 million euro;
- ordinary amortisation/depreciation for the year for 555 million euro;
- other negative changes amounting to 7 million euro.

"Working capital" amounted to 507 million euro, with an increase of 172 million euro on the figure reported at 31 December 2019.

The main changes were related to:

- net increase of 107 million euro in trade payables and receivables, of which 39 million euro due to contributions made by the period's first consolidations;
- net increase in receivables due from Cassa per i Servizi Energetici e Ambientali for 67 million euros;
- 60 million euro net growth in tax receivables for VAT, excise duties and other indirect taxes;
- net increase in derivative assets for 32 million euro, as a consequence of the change in the fair value at year end and the quantities hedged;
- net decrease of 45 million euro in inventories, due to the reduction in the stock of gas and fuel oils and deposits of coal held at third parties;
- increase in other current liabilities due to the reclassification as short-term of certain payables for deferred prices deriving from purchases made in the photovoltaic sector for 19 million euro;
- reduction in deposits paid to suppliers, which at December 2019 included the deposits related to the purchase of coal, for 12 million euro;
- increases in payables due to employees for 11 million euro;
- other negative changes amounting to 7 million euro.

"Assets/liabilities held for sale" are positive for 14 million euro at 31 December 2020 and refer for 11 million to the reclassification in accordance with IFRS 5 of the assets and liabilities of the company Consul System S.p.A. as a consequence of the sale of 26% of the shares completed at the end of January 2021, and 3 million euro for the reclassification of the equity investment in Ge.S.I. S.r.l. following the exercise of the option to sell the equity investment.



Consolidated “**Employed capital**” at 31 December 2020 amounted to 7,588 million euro and was financed by Equity for 4,116 million euro and the Net Financial Position for 3,472 million euro.

“**Equity**” amounted to 4,116 million euro and shows a positive change for a total of 465 million euro. The positive change is partly due to the year result for 368 million euro (364 million euro pertaining to the Group and 4 million euro to minorities), offset by the distribution of dividends for 241 million euro. In addition, there was a positive valuation of cash flow hedge derivatives and IAS 19 reserves for 32 million euro.

The positive effect on the Group's equity deriving from the change in the consolidation scope is 321 million euro, of which 217 million pertain to minorities.

The **Consolidated Net Financial Position** at 31 December 2020 amounted to 3,472 million euro (3,154 million euro as at end 2019). Excluding the year changes in Group perimeter, the Net Financial Position came to 3,327 million euro, evidencing a cash absorption for 173 million euro versus 31 December 2019, after capex for 738 million euros and dividends for 241 million euro.

The fixed rate and hedged portion of the gross debt amounts to 74%. The duration is 5.5 years.

Economic results of the Parent Company A2A S.p.A.

In the year in question, A2A S.p.A. shows **Revenues** for a total of 3,989 million euro (4,489 million euro in the previous year). Sales revenues (3,742 million euro) mainly refer to electricity sales to wholesalers, institutional operators, on IPEX markets (Italian Power Exchange) and subsidiaries, sales of gas and fuels to third parties and subsidiaries and the sale of environmental certificates. Revenues from services (202 million euro) mainly refer to administrative, fiscal, legal, managerial and technical services provided to subsidiaries. Other revenues (45 million euro) included the booking of incentives on net production from renewable sources.

Operating costs amounted to 3,736 million euro (4,128 million euro at 31 December 2019) and refer to costs for raw materials (3,025 million euro) related primarily to purchases of energy and fuels, both for electricity production and for resale, purchases of materials and environmental certificates; service costs (288 million euro), which refer to the costs for the transport and storage of natural gas, costs for plant maintenance as well as for professional and technical services costs and other operating costs (423 million euro), which include the contracting of thermoelectric production plants “tolling agreement” of both subsidiaries and associates, as well as water derivation fees, damages and penalties.

Labour costs amounted to 151 million euro (148 million euro at 31 December 2019).

Due to the dynamics mentioned above **EBITDA** amounted to 102 million euro (213 million euro at 31 December 2019). The change seen between the two reference years is mainly due to the FY 2019 release of the provision for 82 million euro relative to the expense on the tolling agreement with Ergosud S.p.A.

“**Amortisation and depreciation, provisions and impairment**” of the year, amounted to 109 million euro (96 million euro at 31 December 2019) and includes amortisation, depreciation and impairment of tangible and intangible assets for 101 million euro (94 million euro at 31 December 2019) and provisions for 8 million euro (2 million euro at 31 December 2019).

“**EBIT**” was negative for 7 million euro (positive for 117 million euro at 31 December 2019).

Financial operations reported a positive balance of 500 million euro (positive for 353 million euro at 31 December 2019). This item includes dividends from subsidiaries of 414 million euro (333 million euro at 31 December 2019), the greater amount booked following the measurement of the shares exchange ratio related to AEB for 140 million euro, and net financial expenses of 54 million euro (77 million euro at 31 December 2019).

The **result before taxes** was positive for 493 million euro (positive for 470 million euro at 31 December 2019).

“**Income taxes**” were positive for 55 million euro (expenses for 20 million euro at 31 December 2019). This figure includes, amongst the tax differences from previous years, positive tax for 51 million euro as a result of the deductibility of the capital loss on the equity investment in the company EPCG. In addition, current tax is also positive for 4 million euro, due to the remuneration for the transfer to the tax consolidation of the current year’s tax loss.

The **Net result from discounted operations** is negative for 2 million euro and refers to the sale of shares, accounting for 4.16% of the company Ascopiave S.p.A., for which A2A S.p.A. exercised the right of withdrawal, net of dividends collected. During the previous year, this item had booked a positive 1 million euro for dividends and the valuation of the investment held in EPCG.

The “**Net result of the year**” was positive for 546 million euro (451 million euro at 31 December 2019).

Net year capex for the year amounted to 84 million euro and involved interventions on hydroelectric plants, IT equipment for the new data centre, fixed assets in progress, capex in the Group's software and IT systems and net investments in equity.

Financial position and assets of A2A S.p.A.

The “**Net financial position**” amounted to 1,840 million euro (1,868 million euro at 31 December 2019) and improved by 28 million euro. During the year, operations, including dividends paid to shareholders for 241 million euro, generated resources of 181 million euro, partially offset by the resources used by net investments made in tangible and intangible assets and equity investments for 84 million euro. The effect of the application of IFRS 16 was negative for 55 million euro as a result of new contracts for rights of use stipulated during the year.

Dividends distribution proposal

The Board of Directors resolved to submit a proposal to the ordinary Shareholders' Meeting to approve an ordinary dividend of 0.08 euro per ordinary share outstanding (corresponding to total dividends of approximately 249 million euro), up 3.2% compared to the previous year.

The dividend will be paid from 26 May 2021 (ex-dividend date 24 May 2021 – record date 25 May 2021).

Improvement in Sustainability indicators

In 2020, A2A generated and distributed to stakeholders gross global added value of 1,853 million euro. The Group has distributed wealth also through the 1.9 billion euro spent on orders, 97% of which for the benefit of Italian companies. 80% of total capex in 2020, coming to 738 million euro, are in line with the UN's sustainable development goals. In 2020, 1,077 employees were hired, taking the Group total to 12,978. The weighted accident rate has improved, intended as the product of the frequency rate and severity rate of injuries (-17% on 2019). Direct CO₂ emissions due to the Group's combustion processes have reduced by 14% and indirect CO₂ emissions by 85%, thanks to agreements stipulated for the supply of green energy to almost all Group companies. The CO₂ emissions factor for the Group's energy generation has reduced by 10% on 2019 (approved by the Science Based Targets Initiative). CO₂ emissions avoided were instead up by 14% (4 million tonnes), thanks to renewable sources, cogeneration and energy recovery from waste.

Separate waste collection reached 71% on average (vs. 68.8% in 2019) and 99.7% of urban waste collected was sent for material recovery (70.1%) or energy (29.6%). 11 million kilometres were travelled thanks to the recharging of electrical vehicles at the A2A posts (the e-moving network). Green energy sold to end customers on the free market has risen by 72% on 2019, now coming in at 3.9 TWh sold. In 2020, the Group reacted promptly to the onset of the COVID-19 emergency, setting up, thanks to the corporate crisis plan, specific crisis and continuity committees, which made it possible to protect employees while guaranteeing continuity of service. To help workers, A2A extended smart working solutions to anyone able to do so (40% of employees) and activated economic protection instruments (benefits for workers hospitalised with the NHS), insurance cover (policies protecting family members of deceased employees) and solidarity (donations, doubled by the company, in

support of the families of colleagues falling victim to COVID-19). A2A Energia suspended the interruption of supplies due to late payment, granted payments by instalments and guaranteed the complete operation of contact channels managed from remote positions (telephone, chat and web). In addition, for each on-line activation of a free market offer, A2A Energia donated 50 euro to families in need, through the Banco dell'energia (Energy bank). 2020 in fact saw the launch of the third edition of the tender, reserved to networks supported under the scope of the two previous editions and already able to intervene rapidly to respond to families struck financially by the COVID-19 emergency in Lombardy. Moreover, 2 million euro were donated to: Fondo di Mutuo Soccorso del Comune di Milano (the Milan City Council Mutual Assistance Fund), Fiera Milano Hospital, Fondo per le famiglie del Comune di Brescia (the Brescia City Council Fund for Families) and Papa Giovanni Hospital of Bergamo, through Cesvi.

COVID-19 virus health emergency and the effects of the pandemic

Since 2018, the A2A Group has had a crisis plan that identifies the organizational system, activities and procedures necessary to deal with the events that led to the declaration of crisis, with the aim of protecting human resources inside and outside the A2A Group, containing material and immaterial damage and guaranteeing the correct management of communication flows externally and the continuity of the service offered, quickly reorganising normal operating conditions and safeguarding the company's reputation. It should be noted that the A2A Group is managing the COVID-19 health emergency in full application of the provisions of the above procedure with the establishment and management of special crisis committees. These committees, which meet to coordinate crisis management activities, make it possible to guide the company's work in line with the provisions of the various Decrees of the President of the Council of Ministers issued and provide preventive approaches through the definition of mitigation plans to be activated if the emergency should worsen.

The main monitoring and mitigation actions identified are described below:

- definition of the minimum functional services to be monitored by the plant managers and the list of managers necessary to manage the plants and related back-up, also with reference to contractors; this has been completed and can be activated if staff are unavailable;
- awareness-raising towards the health protection agencies (ATS) so that staff of certain Group companies can be guaranteed acknowledgement of their status as worker providing an essential service to the community, envisaging derogations to the health protocols to be activated as and when necessary;
- actions involving staff, aiming to avoid groupings and guarantee personal safety (preparation of procedures according to the health protocols, adoption of PPE, sanitisation of premises, measurement of temperature, etc.); the separation of staff of external companies has also been guaranteed;
- preparation of a plan of equipment and PPE requirements for use in disposable mode;
- adoption of organisational and technological solutions to ensure that certain critical processes can be carried out remotely and methods for the execution of emergency intervention;
- preparation of a "filter village" with rooms-containers available to staff who may end up in quarantine;

- establishment of points of care at the Group's main sites and, therefore, areas equipped to administer rapid swabs to the benefit of workers who have come into close contact with someone who has tested positive.

Effects of the COVID-19 pandemic on the results booked as at 31 December 2020

The spread of the COVID-19 virus, as reported in the financial documents disclosed during the year, has had a negative impact on the Group's economic-financial performance deriving from the various phenomena connected with:

- the worsening of the energy scenario brought about by a slowing of the international outlook and, in particular, the effects deriving from the reduction in the price of gas. The "scenario" effect, net of the company's hedges, has had a negative impact of around 50 million euro as compared with FY 2019. Although it is not possible to precisely quantify just how much the impact deriving from a weak energy scenario is due to the health emergency, this item has, as compared with the other negative effects, been the most relevant;
- the slowing of commercial business in respect of the acquisition of new customers; the collection and disposal of waste deriving from the temporary closure of economic activities; the lesser consumption of electricity, gas, heat and water, particularly by small-medium industrial/commercial businesses;
- the direct incurring of certain costs to cope with the health emergency situation (generalised purchases of PPE, mass supplies for collective smart working, etc.).

The Group reacted promptly to the crisis, taking action to protect the economic margins and liquidity position. Staff costs have been limited (through the use of social shock absorbers; replanning new hires scheduled; use of previously accrued holiday time) and other non-essential operating costs limited, in any case assuring adequate safety standards at all times and continuity of service. Initially, capex in development were slowed (until the situation was expected to improve) but thereafter they were resumed.

In order to mitigate a possible liquidity risk, also due to possible delays in receiving payments from customers, the Group has strengthened its liquidity position by stipulating further loans and committed credit facilities during the first half, for a total of 550 million euro.

These actions and the natural diversification of the Group's businesses, some of which are not impacted by short-term outlooks (e.g. regulated or contracted business), made it possible to avoid generally suffering the effects of the epidemic.

Compared with FY 2019, the estimated net effects (therefore net of the recovery plan implemented) of the COVID-19 impacts on 2020 is approximately -10 million euro in EBITDA. This amount was, ultimately, offset by other developments, including external growth operations that made it possible to close the year with EBITDA remaining constant on 2019.

As regards the impact on cash flow, in addition to that already stated in respect of operating profitability and investments (not impacted and, indeed, which actually grew despite the epidemic), the effects of COVID-19 have mainly been seen in terms of the length of time necessary to collect payments from customers for energy and gas supplies. This impact, which is valued as an average delay of 5 days in June, thereafter progressively reducing until neutralising at year-end. The negative effect on the non-collection of receivables has come in below expectations.



At 31 December 2020, the Group has a comprehensive liquidity position of 1,802 million euro, comprising 1,012 million euro in liquid funds and 790 million euro in unused loans and committed credit facilities.

Effects of the COVID-19 pandemic on the results forecast for 2021

Forecasts for FY 2021, as set out and indicated in the 2021-2030 Strategic Plan unveiled to the market on 20 January 2021, are based on the hypothesis that the year just started will not be significantly impacted by the negative effects brought about by a continuation and/or worsening of the micro and macroeconomic scenario on both a national and international level, as compared with the situation seen at the close of 2020. Consequently, no measures have been considered to support the economy and/or businesses during the year.

As regards the energy scenario, the main cause of the reduction in margins brought about by COVID-19 in 2020, we note that the energy scenario hypotheses forecast for 2021 have been prepared in reference to the forward market curves of December 2020, which do not differ significantly from those we can foresee today, as at 8 March. The Group has also hedged approximately 62% of its expected production, thereby reducing the possible negative effects of any worsening to the scenario.

In any case, with it being impossible to precisely predict the procedures, extension and duration of any potential subsequent prolonged lock-downs during the year and the related impacts of such, the management has prepared, with reference to the 2021 forecasts, different scenarios with alternative risk hypotheses and, for each of these, on the basis of the experience accrued by the action already taken in 2020, the related mitigating action they can take to protect the economic and financial situation.

The Group regularly monitors the evolution of the health scenario and, once a month, its results and the differences as compared with that planned; this is why A2A is ready to take the necessary action scheduled if significant negative changes should be seen during the year.

Effects of the COVID-19 pandemic on 2021 and following years and potential recovery of the value of assets (IAS 36)

With reference to the application of IAS 36, the management, in addition to the internal and external impairment indicators usually monitored, in line with that already done during the year, measured, on the basis of the information available, the effect of the spread of the pandemic on the recoverable amount of the CGU impairment tested as at 31 December 2020.

This testing is based on the 2021-2030 Strategic Plan, constructed, as recalled above, on the assumption that the COVID-19 emergency will progressively reduce and not have any significant, lasting negative impacts on the national and international micro and macroeconomic scenario. The independent expert appointed to carry out the impairment tests has, moreover, analysed the components and significant hypotheses underlying the economic-financial forecasts prepared by the Company's management team, made the appropriate adjustments and applied sensitivity in accordance with IAS 36, compared and verified the correctness of the sources and hypotheses used and has found no critical issues.

All CGUs and related Group goodwill have been tested and, as better described in the Notes to the Consolidated Annual Financial Report, no impairment losses have been seen.

Consistently with the indications of IAS 36, the management team will continue to monitor the evolution of the macro-economic conditions and all other impairment indicators, promptly incorporating changes in value of the CGUs or assets, as, moreover, has been done in recent years.

Critical issues connected with the going concern assumption

As described previously, the major diversification of its core business, a significant percentage of margins coming from regulated businesses or in any case activities that are relatively non-elastic in respect of outlook, the mitigation plans already prepared and ready to be activated if necessary, mean that there is no reason to consider that the business should not continue operating as a going concern.

Alternative performance indicators (APIs)

Certain alternative performance indicators (APIs) not envisaged by the International Financial Reporting Standards endorsed by the European Union (IFRS-EU) are presented in the press release to give a better view of the A2A Group's performance. In accordance with the recommendations in the ESMA Guidelines published in October 2015, the measures are described below, with an explanation of their content and calculation base:

- **EBITDA (Gross Operating Margin):** an alternative indicator of operating performance, calculated as the sum of "Net operating income" plus "Depreciation, amortisation, provisions and impairment".
- **Ordinary EBITDA** is an alternative performance indicator calculated as the gross operating margin described above by excluding non-recurring transactions or operations (e.g. adjustments relating to previous years, extraordinary redundancy plans, etc.);
- **"Ordinary" Net Result (Ordinary Net Profit)** is an alternative measure of operating performance, calculated by excluding from the Group's net result the items deriving from non-recurring transactions (net of related items) and the write-down of assets, goodwill and equity investments, as well as impairment reversals (net of the relative tax effects);
- **Net financial position** is an indicator of financial structure. This indicator corresponds to the financial debts net of liquidity and equivalents and current and non-current financial assets (financial credits and securities other than equity investments).
- **Capex:** an alternative performance indicator used by the A2A Group as a financial target within the scope of intra-Group presentations (business plans) and external documents (presentations to financial analysts and investors). It is a useful measure of the resources employed to maintain and develop the A2A Group's capex.

The executive responsible for drawing up A2A S.p.A.'s corporate accounting documents, Andrea Crenna, states – in accordance with article 154-bis, sub-section 2 of the Financial Act (Legislative Decree 58/1998) – that the accounting information contained in this document corresponds to the documentary evidence, books and accounting records.



The following are attached the accounting financial schedules of the A2A Group, extracted from the Consolidated annual financial Report at 31 December 2020 and from the Separate Financial Statements at 31 December 2020.

The Consolidated annual financial Report and the Separate Financial Statements together with the report on operations are subject to auditing and are under completion.

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CONSOLIDATED BALANCE SHEET	12.31.2020	12.31.2019
(millions of euro)		
ASSETS		
<u>NON-CURRENT ASSETS</u>		
Tangible assets	5,162	4,869
Intangible assets	2,737	2,379
Shareholdings carried according to equity method	17	38
Other non-current financial assets	36	27
Deferred tax assets	265	277
Other non-current assets	28	25
TOTAL NON-CURRENT ASSETS	8,245	7,615
<u>CURRENT ASSETS</u>		
Inventories	139	184
Trade receivables	2,030	1,852
Other current assets	685	567
Current financial assets	11	10
Current tax assets	76	63
Cash and cash equivalents	1,012	434
TOTAL CURRENT ASSETS	3,953	3,110
NON-CURRENT ASSETS HELD FOR SALE	28	-
TOTAL ASSETS	12,226	10,725
EQUITY AND LIABILITIES		
<u>EQUITY</u>		
Share capital	1,629	1,629
(Treasury shares)	(54)	(54)
Reserves	1,598	1,325
Result of the year	364	389
Equity pertaining to the Group	3,537	3,289
Minority interests	579	362
Total equity	4,116	3,651
<u>LIABILITIES</u>		
<u>NON-CURRENT LIABILITIES</u>		
Non-current financial liabilities	3,909	3,307
Employee benefits	278	307
Provisions for risks, charges and liabilities for landfills	752	676
Other non-current liabilities	146	149
Total non-current liabilities	5,085	4,439
<u>CURRENT LIABILITIES</u>		
Trade payables	1,552	1,481
Other current liabilities	866	844
Current financial liabilities	588	304
Tax liabilities	5	6
Total current liabilities	3,011	2,635
Total liabilities	8,096	7,074
LIABILITIES DIRECTLY ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE	14	-
TOTAL EQUITY AND LIABILITIES	12,226	10,725

CONSOLIDATED INCOME STATEMENT (millions of euro)	01.01.2020 12.31.2020	01.01.2019 12.31.2019
Revenues		
Revenues from the sale of goods and services	6,668	7,122
Other operating income	194	202
Total Revenues	6,862	7,324
Operating expenses		
Expenses for raw materials and services	4,690	5,156
Other operating expenses	263	234
Total Operating expenses	4,953	5,390
Labour costs	705	700
Gross operating income - EBITDA	1,204	1,234
Depreciation, amortization, provisions and write-downs	654	547
Net operating income - EBIT	550	687
Result from non-recurring transactions	-	4
Financial balance		
Financial income	12	16
Financial expenses	93	130
Affiliates	-	4
Result from disposal of other shareholdings	-	-
Total financial balance	(81)	(110)
Result before taxes	469	581
Income taxes	99	189
Result after taxes from operating activities	370	392
Net result from discontinued operations	(2)	1
Net result	368	393
Minorities	(4)	(4)
Group result of the year	364	389
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (millions of euro)	12.31.2020	12.31.2019
Net result of the year (A)	368	393
Actuarial gains/(losses) on Employee's Benefits booked in the Net equity	11	(7)
Tax effect of other actuarial gains/(losses)	(3)	2
Total actuarial gains/(losses) net of the tax effect (B)	8	(5)
Effective part of gains/(losses) on cash flow hedge	34	(32)
Tax effect of other gains/(losses)	(10)	9
Total other gains/(losses) net of the tax effect of companies consolidated on a line-by-line basis (C)	24	(23)
Other gains/(losses) of companies valued at equity net of the tax effect (D)	-	-
Total comprehensive result (A)+(B)+(C)+(D)	400	365
Total comprehensive result attributable to:		
Shareholders of the parent company	396	361
Minority interests	(4)	(4)

With the exception of the actuarial effects on employee benefits recognized in equity, the other effects stated above will be reclassified to the Income Statement in subsequent years.

CONSOLIDATED CASH-FLOW STATEMENT (millions of euro)	12.31.2020	12.31.2019 (**)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	434	624
<u>Operating activities</u>		
Net Result	368	393
Net income taxes	99	189
Net financial interests	81	114
Capital gains/expenses	4	-
Tangible assets depreciation	413	379
Intangible assets amortization	142	123
Fixed assets write-downs/disposals	16	18
Net provisions	94	36
Result from affiliates	-	(4)
Net financial interests paid	(80)	(100)
Net taxes paid	(123)	(235)
Dividends paid by the parent company	(241)	(218)
Dividends paid by the subsidiaries	(15)	(14)
Change in trade receivables	(123)	(76)
Change in trade payable	25	61
Change in inventories	53	3
Other changes in net working capital	(116)	31
Cash flow from operating activities	597	700
<u>Investment activities</u>		
Investments in tangible assets	(451)	(380)
Investments in intangible assets and goodwill	(287)	(247)
Investments in shareholdings and securities (*)	(139)	(56)
Contribution of first consolidation of acquisitions on cash and cash equivalents	36	3
Disposal of fixed assets and shareholdings	38	-
Dividends paid by equity investments and other investments	1	-
Cash flow from investment activities	(802)	(680)
FREE CASH FLOW	(205)	20
<u>Financing activities</u>		
Changes in financial assets		
Proceeds from loans	1	7
Other changes	(1)	1
Total changes in financial assets (*)	-	8
Changes in financial liabilities		
Borrowings/bonds issued	1,079	491
Repayment of borrowings/bond	(228)	(657)
Lease payments	(34)	(17)
Other changes	(34)	(35)
Total changes in financial liabilities (*)	783	(218)
Cash flow from financing activities	783	(210)
CHANGE IN CASH AND CASH EQUIVALENTS	578	(190)
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	1,012	434

(*) Cleared of balances in return of shareholders' equity and other balance sheet items.

(**) Values at December 31, 2019 have been reclassified according to the different presentation of the cash-flow statement adopted from December 31, 2020

Statement of changes in Group equity
(millions of euro)

Description	Share capital	Treasury shares	Cash Flow Hedge	Other Reserves and retained earnings	Result of the year	Total Equity pertaining to the Group	Minority interests	Total Net shareholders equity
Net equity at December 31, 2018	1,629	(54)	(7)	1,223	344	3,135	388	3,523
2018 result allocation				344	(344)			
Distribution of dividends				(218)		(218)	(14)	(232)
IAS 19 reserves (*)				(5)		(5)		(5)
Cash flow hedge reserves (*)			(23)			(23)		(23)
Other changes				11		11	(16)	(5)
Group and minorities result of the year					389	389	4	393
Net equity at December 31, 2019	1,629	(54)	(30)	1,355	389	3,289	362	3,651
2019 result allocation				389	(389)			
Distribution of dividends				(241)		(241)	(15)	(256)
IAS 19 reserves (*)				8		8		8
Cash flow hedge reserves (*)			24			24		24
Other changes				93		93	228	321
Group and minorities result of the year					364	364	4	368
Net equity at December 31, 2020	1,629	(54)	(6)	1,604	364	3,537	579	4,116

(*) These form part of the statement of comprehensive income.

A2A S.p.A.		
BALANCE SHEET		
<i>(amounts in euro)</i>	12.31.2020	12.31.2019
ASSETS		
<u>NON-CURRENT ASSETS</u>		
Tangible assets	1,000,419,014	1,002,606,538
Intangible assets	100,819,490	87,118,089
Shareholdings	3,954,036,431	3,795,629,441
Other non-current financial assets	1,476,271,851	1,148,551,632
Deferred tax assets	41,585,738	59,687,881
Other non-current assets	11,917,684	15,346,408
TOTAL NON-CURRENT ASSETS	6,585,050,208	6,108,939,989
<u>CURRENT ASSETS</u>		
Inventories	64,301,009	106,912,138
Trade receivables	872,115,857	655,905,922
Other current assets	505,533,864	476,999,925
Current financial assets	412,777,069	386,297,412
Current tax assets	62,592,398	50,082,993
Cash and cash equivalents	947,294,052	360,077,895
TOTAL CURRENT ASSETS	2,864,614,249	2,036,276,285
NON-CURRENT ASSETS HELD FOR SALE	465,623	-
TOTAL ASSETS	9,450,130,080	8,145,216,274
EQUITY AND LIABILITIES		
<u>EQUITY</u>		
Share capital	1,629,110,744	1,629,110,744
(Treasury shares)	(53,660,996)	(53,660,996)
Reserves	1,055,432,573	817,577,852
Net result of the year	545,729,183	450,622,909
Total equity	3,176,611,504	2,843,650,509
<u>LIABILITIES</u>		
<u>NON-CURRENT LIABILITIES</u>		
Non-current financial liabilities	3,771,288,070	3,169,166,330
Employee benefits	122,952,128	140,247,448
Provisions for risks, charges and liabilities for landfills	104,592,610	110,362,650
Other non-current liabilities	23,815,726	11,563,404
Total non-current liabilities	4,022,648,534	3,431,339,832
<u>CURRENT LIABILITIES</u>		
Trade payables	850,137,382	772,766,564
Other current liabilities	520,846,017	507,605,803
Current financial liabilities	879,886,643	589,827,173
Tax liabilities	-	26,393
Total current liabilities	2,250,870,042	1,870,225,933
Total liabilities	6,273,518,576	5,301,565,765
LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE	-	-
TOTAL EQUITY AND LIABILITIES	9,450,130,080	8,145,216,274

A2A S.p.A. INCOME STATEMENT (amounts in euro)	01.01.2020 12.31.2020	01.01.2019 12.31.2019
Revenues		
Revenues from the sale of goods and services	3,943,350,650	4,383,571,770
Other operating income	45,421,093	105,544,657
Total Revenues	3,988,771,743	4,489,116,427
Operating expenses		
Expenses for raw materials and services	3,313,234,320	3,852,241,030
Other operating expenses	422,866,446	275,217,982
Total Operating expenses	3,736,100,766	4,127,459,012
Labour costs	150,968,919	148,148,105
Gross operating income - EBITDA	101,702,058	213,509,310
Depreciation, amortization, provisions and write-downs	109,076,423	96,355,123
Net operating income - EBIT	(7,374,365)	117,154,187
Result from non-recurring transactions	-	
Financial balance		
Financial income	581,056,815	452,352,639
Financial expenses	81,482,396	99,365,164
Result from disposal of other shareholdings	-	-
Total financial balance	499,574,419	352,987,475
Result before taxes	492,200,054	470,141,662
Income taxes	(55,371,601)	20,264,675
Result after taxes from operating activities	547,571,655	449,876,987
Net result from discontinued operations	(1,842,472)	745,922
Net result of the year	545,729,183	450,622,909
STATEMENT OF COMPREHENSIVE INCOME (amounts in euro)	12.31.2020	12.31.2019
NET RESULT OF THE YEAR (A)	545,729,183	450,622,909
Actuarial gains/(losses) on Employee's Benefits booked in the Net equity	10,045,828	(2,092,788)
Tax effect of other actuarial gains/(losses)	(2,499,086)	570,079
Total actuarial gains/(losses) net of the tax effect (B)	7,546,742	(1,522,709)
Effective part of gains/(losses) on cash flow hedge	30,498,860	(34,102,536)
Tax effect of other gains/(losses)	(9,852,041)	9,917,548
Total other gains/(losses) net of the tax effect (C)	20,646,819	(24,184,988)
Gains/(losses) from recalculation of available for sale	-	-
Tax effect of other gains/(losses)	-	-
Gains/(losses) from the restatement of financial assets available for sale (D)	-	-
Total comprehensive result (A)+(B)+(C)+(D)	573,922,744	424,915,212

With the exception of the actuarial effects on employee benefits recognized in equity, the other effects stated above will be reclassified to the Income Statement in subsequent years.

A2A S.p.A. CASH-FLOW STATEMENT (amounts in euro)	12.31.2020	12.31.2019 (**)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	360,077,895	509,947,205
<u>Operating activities</u>		
Net Result	545,729,183	450,622,909
Net income taxes	(55,371,601)	20,264,675
Net financial interests	53,729,668	76,855,499
Capital gains/expenses	1,199,034	(3,859,910)
Tangible assets depreciation	79,980,239	76,047,018
Intangible assets amortization	20,810,652	14,032,393
Fixed assets write-downs/disposals	5,420	4,434,188
Net provisions	8,285,532	2,275,712
Shareholdings write-up/down	-	(96,500,000)
Shares exchange ratio	(139,588,612)	-
Net financial interests paid	(50,574,561)	(73,255,566)
Net taxes paid	52,152,837	(33,239,769)
Dividends paid	(240,961,749)	(217,642,870)
Change in trade receivables	(216,368,867)	61,690,361
Change in trade payable	77,370,818	(3,238,592)
Change in inventories	42,611,129	(12,175,302)
Other changes in net working capital	1,663,509	13,629,117
Cash flow from operating activities	180,672,631	279,939,863
<u>Investment activities</u>		
Investments in tangible assets	(21,120,302)	(23,659,060)
Investments in intangible assets and goodwill	(38,154,919)	(21,935,972)
Investments in shareholdings and securities (*)	(67,837,415)	590,000
Disposal of fixed assets and shareholdings	42,880,567	5,001,100
Cash flow from investment activities	(84,232,069)	(40,003,932)
FREE CASH FLOW	96,440,562	239,935,931
<u>Financing activities</u>		
Changes in financial assets		
Change in intercompany currency accounts	(30,264,694)	227,652,435
Issuance of loans	(384,671,970)	(809,383,740)
Proceeds from loans	61,128,595	319,272,575
Other changes	6,135,914	(2,308,782)
Total changes in financial assets (*)	(347,672,155)	(264,767,512)
Changes in financial liabilities		
Change in intercompany currency accounts	(39,752,331)	21,369,164
Borrowings/bonds issued	1,000,000,000	440,000,000
Repayment of borrowings/bond	(107,685,761)	(573,216,034)
Other changes	(14,114,158)	(13,190,859)
Total changes in financial liabilities (*)	838,447,750	(125,037,729)
Cash flow from financing activities	490,775,595	(389,805,241)
CHANGE IN CASH AND CASH EQUIVALENTS	587,216,157	(149,869,310)
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	947,294,052	360,077,895

(*) Cleared of balances in return of shareholders' equity and other balance sheet items.

(**) Values at December 31, 2019 have been reclassified according to the different presentation of the cash-flow statement adopted from December 31, 2020

A2A S.p.A.
Statement of changes in equity
(amounts in euro)

Description	Share capital	Treasury shares	Reserves	Cash flow hedge Reserve	Available for sale Reserve	Net result of the year	Total equity
Equity at December 31, 2018	1,629,110,744	(53,660,996)	689,879,700	(2,370,954)	(462,146)	373,091,108	2,635,587,456
Allocation of 2018 net result			373,091,108			(373,091,108)	(217,642,870)
Ordinary dividend distribution			(217,642,870)				(24,184,988)
Cash flow hedge reserves (*)				(24,184,988)			(1,522,709)
IAS 19 reserve "Employee Benefits" (*)			(1,522,709)				790,711
Other changes			790,711				450,622,909
Net result of the year (*)						450,622,909	450,622,909
Equity at December 31, 2019	1,629,110,744	(53,660,996)	844,595,940	(26,555,942)	(462,146)	450,622,909	2,843,650,509
Allocation of 2019 net result			450,622,909			(450,622,909)	(240,961,749)
Ordinary dividend distribution			(240,961,749)				20,646,819
Cash flow hedge reserves (*)				20,646,819			7,546,742
IAS 19 reserve "Employee Benefits" (*)			7,546,742				545,729,183
Other changes							545,729,183
Net result of the year (*)						545,729,183	545,729,183
Equity at December 31, 2020	1,629,110,744	(53,660,996)	1,061,803,842	(5,909,123)	(462,146)	545,729,183	3,176,611,504
Availability of Equity Reserves			A-B-C	D			
A: For share capital increase							
B: To cover losses							
C: For distribution to Shareholders - available for euro 740,440,409 (**)							
D: Reserves not available							

(*) These form part of the statement of comprehensive income.

(**) of which to fiscal moderate suspension equal to euro 124,783,022.