



## A2A BUSINESS PLAN NEWS

***Q3 2017***

Milan, November 13<sup>th</sup>,2017



## RELAUNCH

- **1st Plastic treatment plant** (Cavaglià): civil works completed
- **2nd Plastic treatment plant** (Muggiano): authorization obtained
- **Electric primary station Benedetto Marcello** fully operational
- Approval from the Local Authority of Aspem's proposal about **new higher water services tariff**



## REGENERATION

- Incorporation of **A2A Rinnovabili** (100% A2A S.p.A.) and purchase of **17MW of photovoltaic plants**
- **Flexibilisation of CCGT Sermide** power plant concluded and **continuous improvement** on all the other CCGT plants
- **District Heating** grid heat reduction **pilot project financed by the EU H2020 project TEMPO**



## RESHAPE

- Public Lighting: **Garbagnate tender won**
- **Mincio Trasmissione's asset sold** to Terna

Note: the projects are related to 3Q 2017



## DISCIPLINE, DIALOGUE & DIGITAL

## ADDITIONAL

- Two new **District Heating Control Rooms** implemented in Milan and Brescia
  - **N.106 schools in Brescia Municipality interconnected with A2A fiber-optic** network and related services
  - Agreement signed between LGH and Politecnico of Milan for the development of **machine learning algorithm** for customer satisfaction activities
  - **Work Force Management System (WFM) fully operational** in BU Networks
  - Started phase 3 of **programme LiHS (Leadership in Health and Safety)** and the development of a **gamification app to promote the culture of safety**
  - Cross-service (gas, power) **process integration**: preliminary agreement signed by Labor Unions
  - Started a pilot project **on advanced water grid control and water smart meters** in Brescia area
  - Additional savings expected from **En&A extension in LGH**: detailed design of new initiatives for improvement has started
  - **Operational excellence program (Mistral)** set up, first 35 key target processes identified; pilot initiatives and change management program launched
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- A2A, ACSM-AGAM, ASPEM, AEVV and Lario Reti Holding – **deadline of MoU extended** to the end of 2017
  - **Final Agreement** with International Player for Turn-Key supply of **bio-drying technology** on the **Spanish** market