



# **A2A Business Plan News**

Q2 2016

Milan, July 29<sup>th</sup>, 2016



# Update 3R

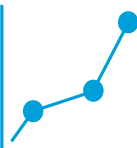


## RESTRUCTURE

**A2A gencogas**, platform for the Italian thermoelectric consolidation

**A2A Energie Future**, SPV for traditional thermal plants (Brindisi, San Filippo and Monfalcone) re-conversion

Integration of Edipower Hydro plants and A2A Trading into A2A, with benefits from **company simplification** and **best practice sharing ongoing**



## RELAUNCH

**Unareti**, a single company for the **distribution of electricity and gas**, established with positive effects on costs and investment

Closed two **M&A deals** in **waste sector**, LaBiCo and Rieco Resmal; other deals in pipeline

Growth of **retail customers** and **inhabitants reached by collection services** on track

Approved the **Integrated Water Cycle adjustment tariff** (period 2007-11)

## RESHAPE

Start-up of a new **thermodynamics solar system** (STEM®) in partnership with Magaldi in San Filippo plant

**Launch of A2A Smart City**, a new company aimed at cities smart transformation

**Nissan-A2A partnership for e-mobility** Fast Charger network in Milan

# Update 3D and additional projects underway



## DISCIPLINE, DIALOGUE & DIGITAL

### Discipline:

- **En&A:** results **better than expected**
- Further **improvement** in **Retail credit collection**
- **Lean Project ongoing** in several functional units, many **operational efficiencies** already achieved

### Dialogue:

- **2015 Sustainability Report.** Formally approved by the Shareholders' Meeting
- Issued the **A2A Sustainability Policy** with sustainability objectives to be achieved by 2030 and the **A2A Sustainability Plan** that lays them out into feasible actions and concrete results by 2020
- «**Banco dell'energia**», a new innovative non profit organization to help families in hardship
- **Smart working:** Pilot Phase 1 launched

## ADDITIONAL PROJECTS

- **Business Unit "Estero":** business development plan started
- **Real Estate Rationalization**
- **LGH:** green light, subject to conditions, from Antitrust Authority