



A2A

First Half 2008 Results

August 6th, 2008



Agenda

- H1 2008 Results
- Segment Analysis

A2A – Main financial highlights

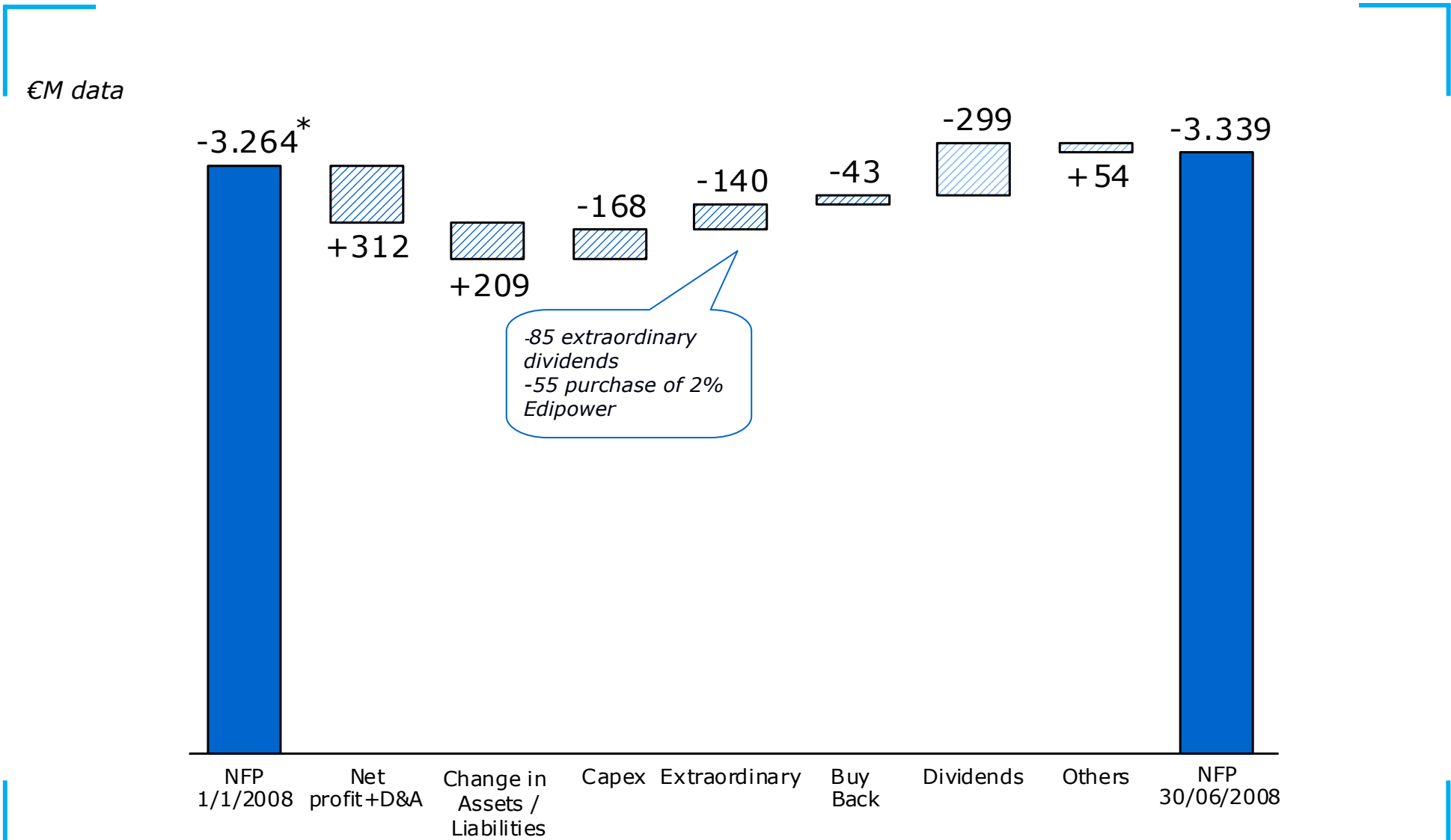
<i>€M data</i>	H1 2007 Pro-forma	H1 2008	Change	Change %	H1 2007 Restated
NET SALES	2.423	2.988	+565	+23,3%	1.289
EBITDA	504	527	+23	+4,6%	243
EBIT	353	351	-2	-0,6%	164
NET INCOME	241	159	-82	-34,0%	116
	end 2007 Pro-forma*	H1 2008	Change		end 2007 Restated
NET CAPITAL EMPLOYED	8.054	7.997	-57		5.148
NFP	(3.349)	(3.339)	+10		(2.094)
EQUITY	4.705	4.658	-47		3.054
NFP/EQUITY	0,71x	0,72x			0,69x

*including 85 mln extraordinary dividend

A2A – From Ebitda to Net Income

€M data	H1 2007 Pro-forma	H1 2008	Change	Key point	H1 2007 Restated
EBITDA	504	527	+23		243
D&A, Write Downs and Provisions	-151	-176	-25	<i>Hydro depreciation</i>	-79
Financial charges	-55	-75	-20	<i>Debt</i>	-33
Associates and JV and others	+72	+4	-68	<i>TdE</i>	+75
Others	-2	+13	+15	<i>Amsa</i>	-3
EBT	368	293	-75		203
TAXES	-125	-131	-6	<i>Tax rates; Robin Tax</i>	-45
IFRS 5	+43	0	-43	<i>Endesa Italia</i>	-1
MINORITIES	-45	-3	+42		-41
NET INCOME	241	159	-82		116

A2A – Net Debt and Cash Flow



* excluding €M85 extraordinary dividends



Agenda

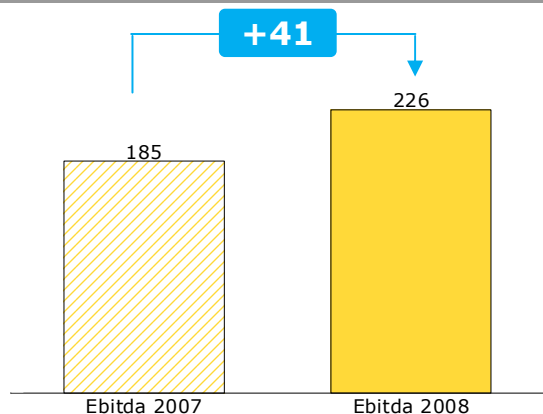
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2007-2008 Pro-forma EBITDA breakdown

€M data	EBITDA H12007	EBITDA H12008	Δ	EBITDA BREAKDOWN
ENERGY	185	226	+41	<p>2007</p> <p>Energy 36%</p> <p>Waste 34%</p> <p>Networks 24%</p> <p>District Heating 6%</p>
DISTRICT HEATING	32	34	+2	
WASTE	174	168	-6	
NETWORKS	124	122	-2	
OTHER SERVICES & CORPORATE	-11	-23	-12	
TOTAL	504	527	+23	<p>2008</p> <p>Energy 41%</p> <p>Waste 31%</p> <p>Networks 22%</p> <p>District Heating 6%</p>

H1 2007-2008 Results – Energy (1/2)

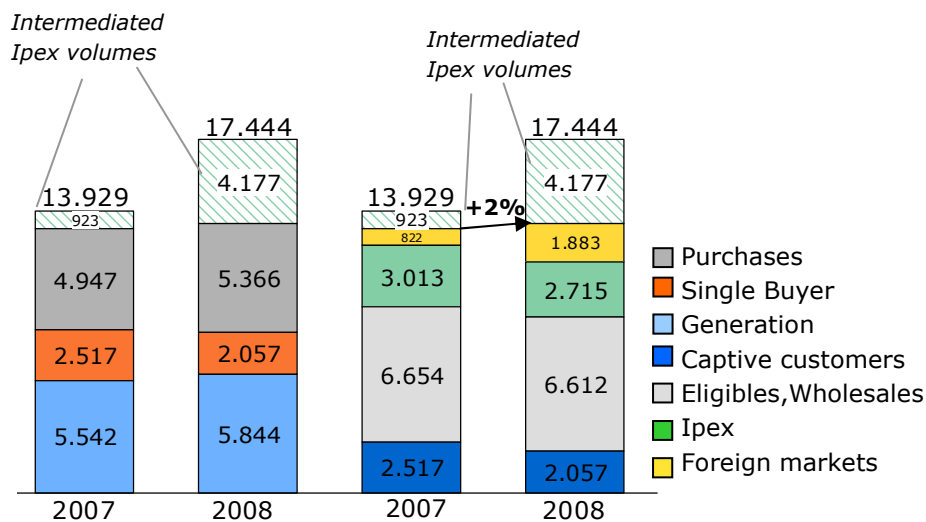
EBITDA



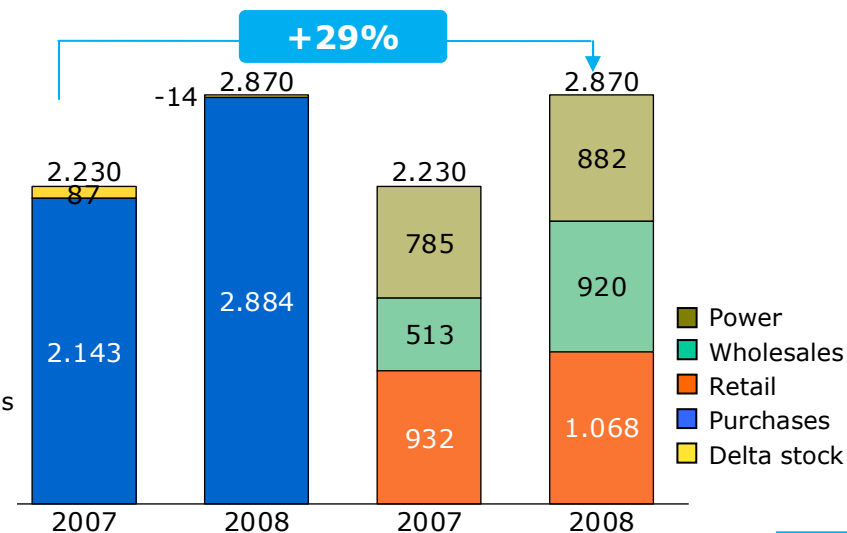
SCENARIO

	Average data	June '07 A	June '08 A	Change %
Brent	\$/bbl	63,66	109,71	72%
€/\$	€/\$	1,33	1,53	15%
Brent €	€/bbl	47,83	71,52	50%
PUN BL	€/MWh	65,55	81,08	24%
PUN Peak	€/MWh	95,19	105,53	11%
Spark Spread CCGT	€/MWh	17,36	22,01	27%
Spark Spread CCGT vs Peakload	€/MWh	47,01	46,46	-1%
Spark Spread CCGT- Costi ambientali CCGT	€/MWh	13,44	17,83	33%

VOLUMES (GWh)



VOLUMES (Mmc)



H1 2007-2008 Results – Energy Key Facts (2/2)

ELECTRICITY

KEY POSITIVES

- Positive dynamics of power exchange prices, in particular off peak prices
- Increase in thermoelectric and hydroelectric production
- Ancillary services margin rise
- Increase in volumes traded and margins on the foreign markets

KEY NEGATIVES

- Premadio plant stop (Group 1 and 2)
- Cassano plant stop (Group 1)
- Reduction in Green Certificates' price

GAS

KEY POSITIVES

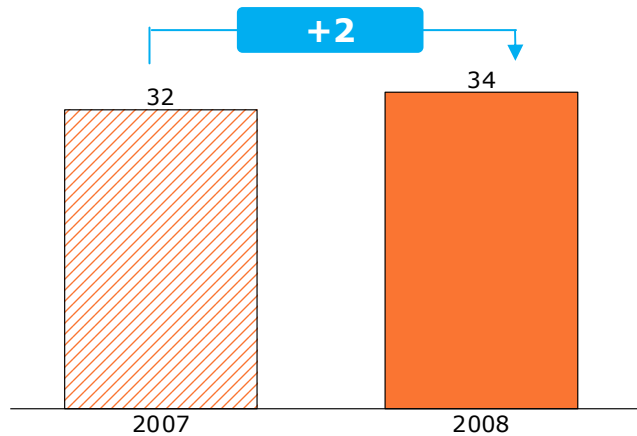
Increase in gas sales compared to the same period of 2007, characterized by an exceptionally mild weather

KEY NEGATIVES

- Decreasing profitability due to impact of scenario on indexation formulas
- Non current items recorded in 2007

H1 2007-2008 Results – District heating

EBITDA (€M)



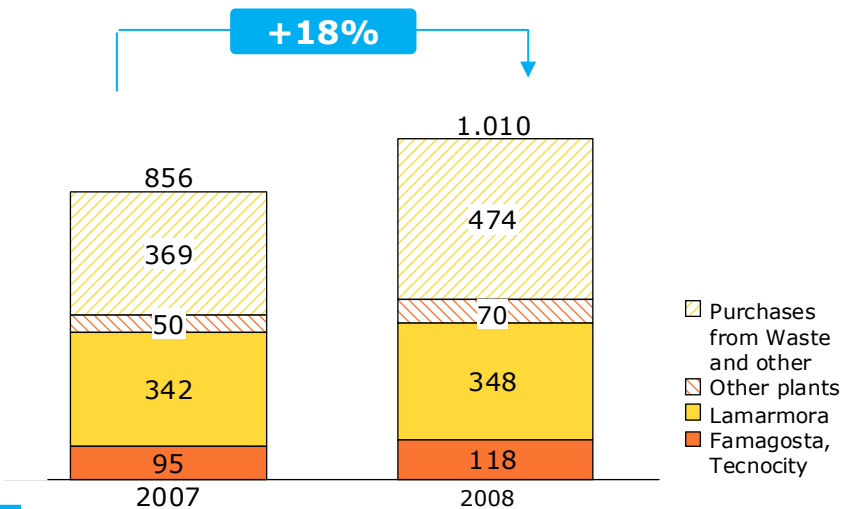
KEY FACTS

✓ Heat margins

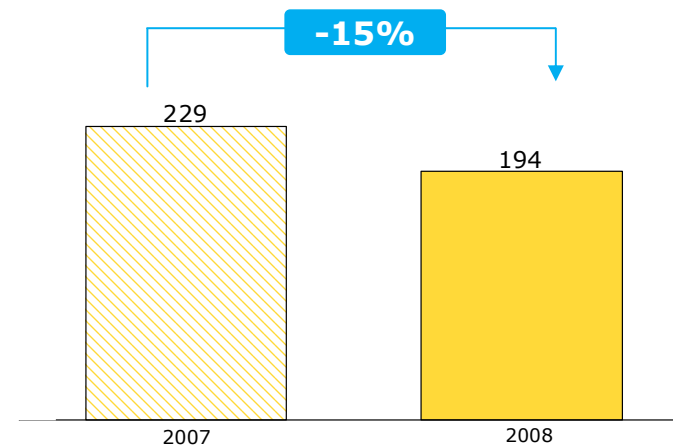
Positive impact on EBITDA due to:

- the increase in heat sales compared to the same period of 2007, characterized by an exceptionally mild weather
- more efficient plants dispatching

HEAT VOLUMES (GWh)

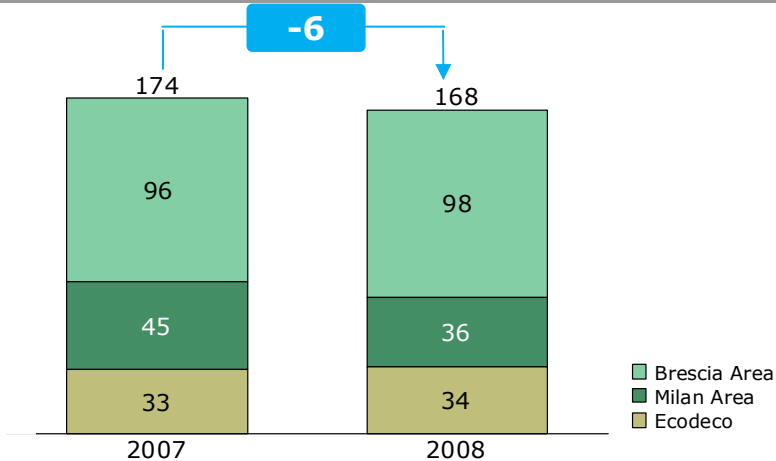


ELECTRICITY (GWh)



H1 2007-2008 Results - Waste

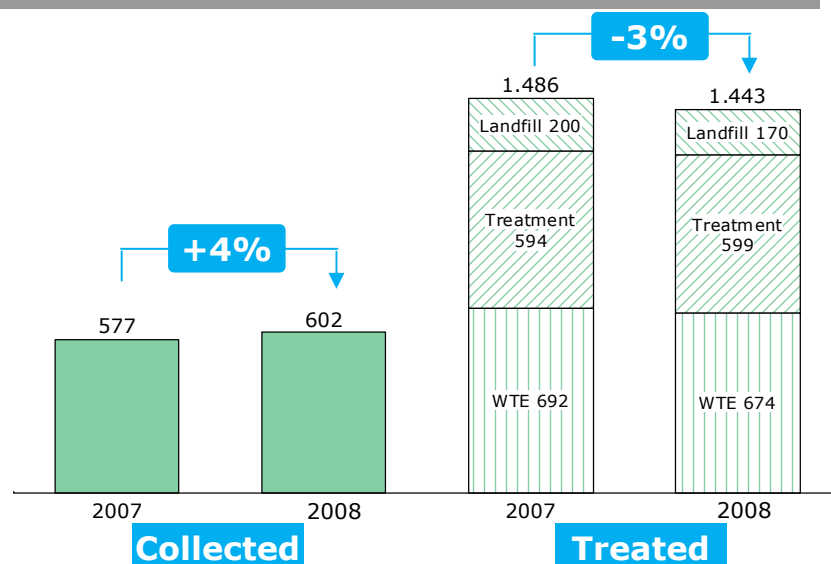
EBITDA (€M)



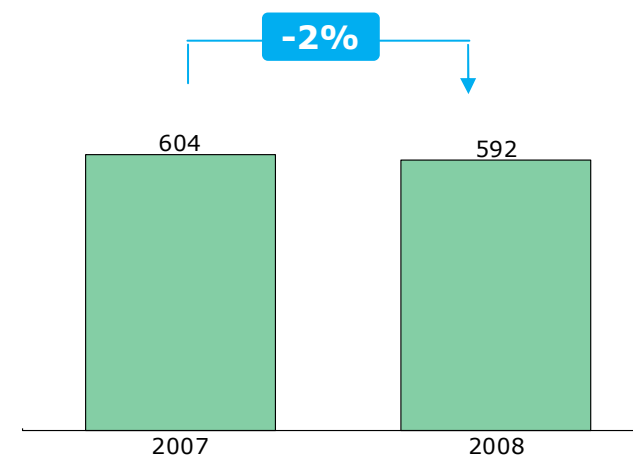
KEY FACTS

- **Ecodeco:** positive performance of MSW* sector due to additional landfill capacity in Northern Italy and increasing sludge prices partially offset by the following negative effects: decreasing special waste volumes (i.e. eternit), lower margins of biogas business and UK projects take over
- **Brescia:** higher electricity and heat production from WTE plant and increasing CIP6 tariffs partially offset by the negative impact of lower volumes disposed in Montichiari landfill - due to limited residual capacity - and non current items recorded in 2007
- **Milan:** lower margin mainly due to scheduled WTE outage for DENOX system installation and non current items

WASTE VOLUMES (Kton)



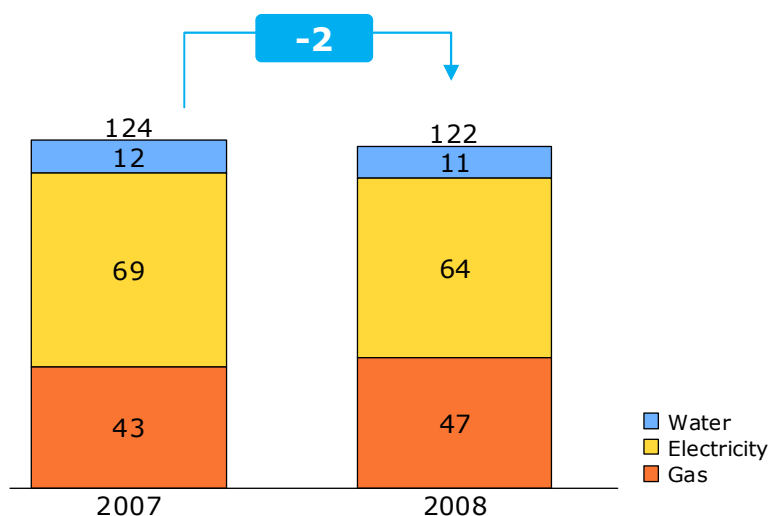
ELECTRICITY PRODUCTION (GWh)



*municipal solid waste

H1 2007-2008 Results - Networks

EBITDA (€M)



KEY FACTS

✓ **Electricity: -5 €M**

Negative impact on EBITDA due to the enactment of deliberation n. 348/07, partially offset by increasing volumes compared to the same period of 2007

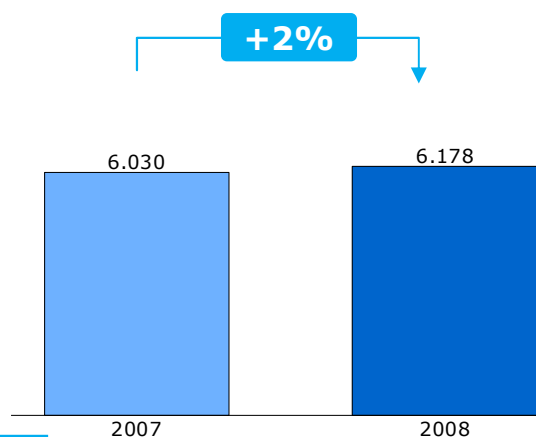
✓ **Gas: +4 €M**

Positive impact on EBITDA due to the increase in gas volumes compared to the same period of 2007, characterized by an exceptionally mild weather

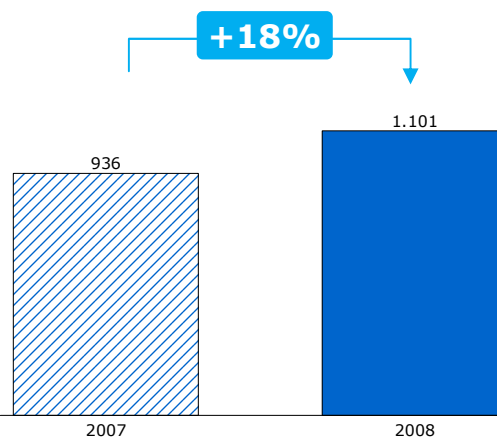
✓ **Water: -1 €M**

2008 result in line with 2007 result

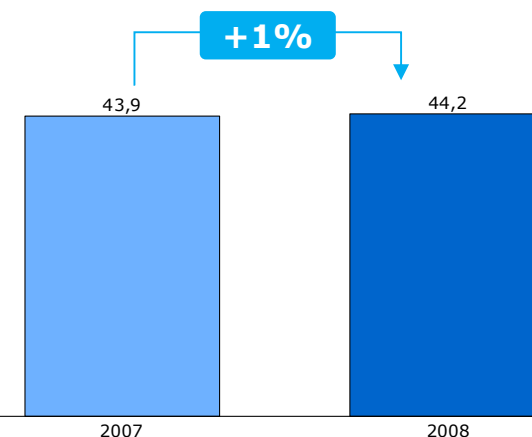
ELECTRICITY (GWh)



GAS DISTRIBUTED (Mmc)



WATER (Mmc)





BACK UP

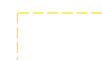


Change in accounting policy and Scope of consolidation

	New accounting policy						Previous accounting policy		
	H1 2008 H1 2007 Pro-forma			H1 2007 restated			H1 2007*		
	CONSOLIDATED ON.. BASIS	INCOME STATEMENT	NET RESULT	CONSOLIDATED ON.. BASIS	INCOME STATEMENT	NET RESULT	CONSOLIDATED ON.. BASIS	INCOME STATEMENT	NET RESULT
A2A subsidiaries*	<i>Line by line</i>	100%	100%						
AEM subsidiaries**				<i>Line by line</i>	100%	100%	<i>Line by line</i>	100%	100%
Ecodeco	<i>Line by line</i>	100%	100%**	<i>Line by line</i>	100%	30%	<i>Line by line</i>	100%	30%
Plurigas	<i>Line by line</i>	100%	70%	<i>Equity</i>	-	40%	<i>Proportional</i>	40%	40%
Edipower	<i>Equity</i>	-	20%	<i>Equity</i>	-	20%	<i>Proportional</i>	20%	20%
Ergon Energia	<i>Equity</i>	-	50%		-				
Delmi	<i>Line by line</i>	100%	51%	<i>Line by line</i>	100%	51%	<i>Line by line</i>	100%	51%
TdE	<i>Equity</i>	-	25,5%	<i>Equity</i>	-	25,5%	<i>Proportional</i>	50%	25,5%
Edison	<i>Equity</i>	-	15,3%**	<i>Equity</i>	-	16,2%	<i>Proportional</i>	50%	16,2%

* ISSUED ON MAY 15° ,2007

** PERCENTAGE IN "H1 2007 PRO FORMA" ARE AS PER "H1 RESTATED"



CHANGE IN ACCOUNTING POLICY



CHANGE IN SCOPE OF CONSOLIDATION OR PERCENTAGE