



A2A

First Nine Months 2008
Results

Milan, November 14th, 2008



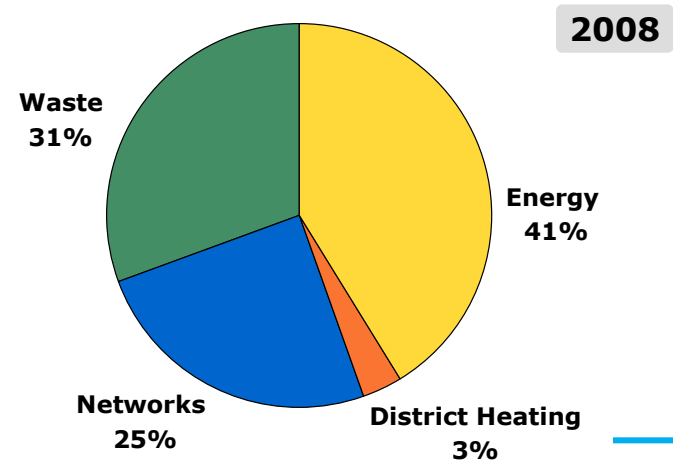
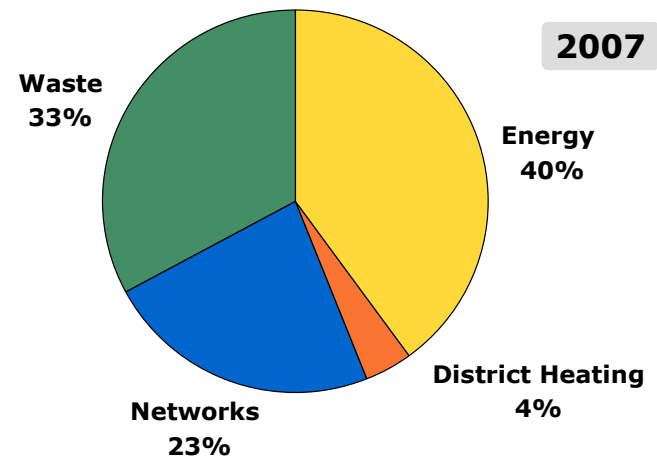
A2A – Main financial highlights

€M data	9m2007rest.d Pro-forma	9m2008	Change	Change %
NET SALES	3,785	4,363	+578	+15.3%
EBITDA	714	797	+83	+11.6%
EBIT	489	537	+48	+9.8%
NET INCOME	333	238	-95	-28.5%
	end 2007rest.d Pro-forma*	9m2008	Change	
NET CAPITAL EMPLOYED	8,054	8,016	-38	
NFP	(3,349)*	(3,328)	+21	
EQUITY	4,705	4,688	-17	
NFP/EQUITY	0.71x	0.71x		

*including 85 mln extraordinary dividend

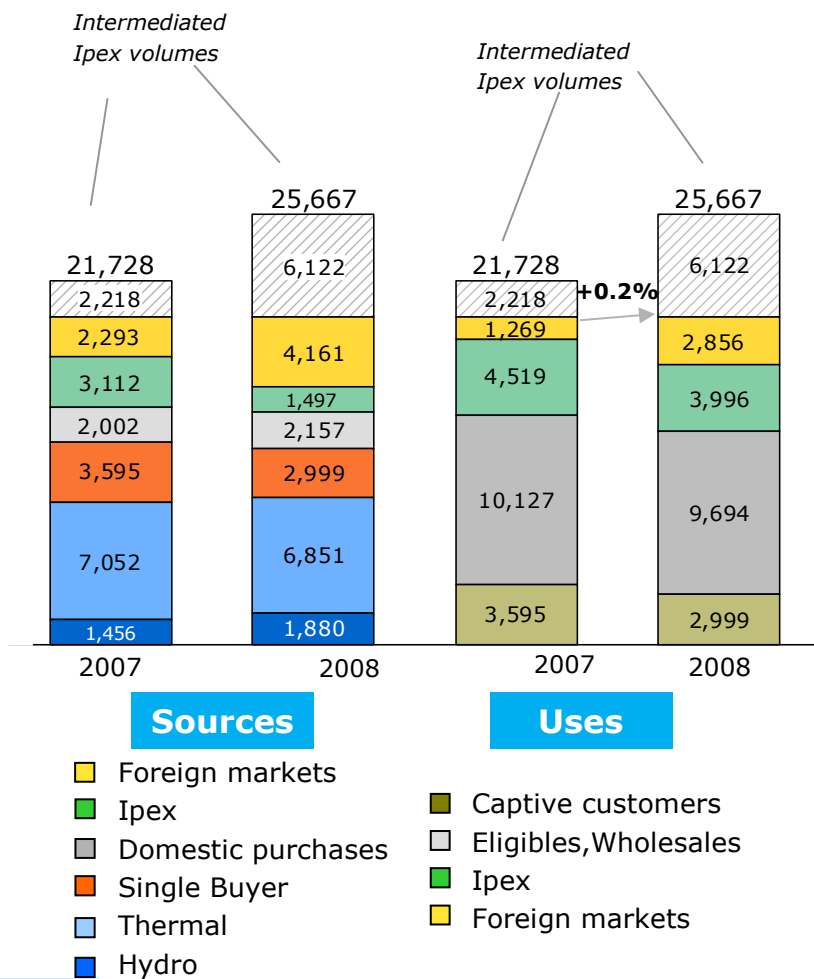
9m2007-2008 Pro-forma EBITDA breakdown

€M data	EBITDA 9m2007	EBITDA 9m2008	Δ	EBITDA BREAKDOWN
ENERGY	293	338	+45	
DISTRICT HEATING	29	27	-2	
WASTE	240	251	+11	
NETWORKS	171	204	+33	
OTHER SERVICES & CORPORATE	-19	-23	-4	
TOTAL	714	797	+83	



9m2007-2008 Results – Electricity (1/2)

VOLUMES (GWh)



GREEN CERTIFICATES POSITION at 30/9/08

Mwh data

A2A Group production	302,136
A2A Group needs	-265,523
Delta	36,613

CO2 NET POSITION

KTon data

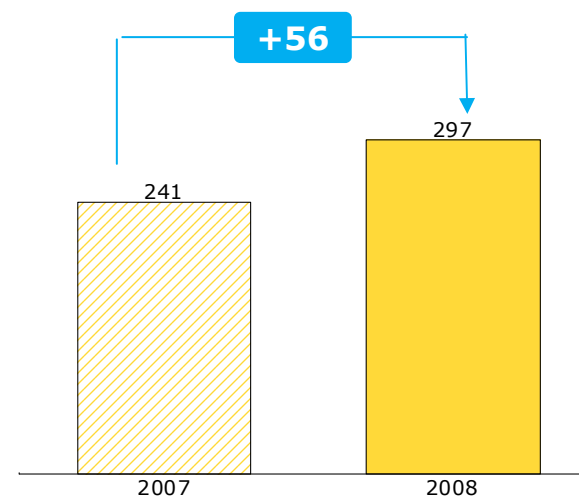
	TOTAL NAP 2008	CO2 emission 9m2008
Energy	4.721	3.170
District heating	703	283
Waste	132	118
Total	5.556	3.571

9m2007-2008 Results – Electricity (2/2)

SCENARIO

Average data		9m2007	9m2008	Var %
Brent	\$/bbl	67.32	112.11	67%
CO2 System Average Cost	€/Tonn	0.8	23.85	-
GC System Average Cost	€/MWh	103.1	87.18	-15%
€/€	€/€	1.34	1.52	13%
Brent €	€/bbl	49.99	73.52	47%
PUN BL	€/MWh	67.77	85.77	27%
PUN Peak	€/MWh	100.06	111.82	12%
PUN Off-Peak	€/MWh	49.92	71.11	42%
CCGT Standard Gas Cost	€/MWh	47.24	62.38	32%
Spark Spread CCGT	€/MWh	20.54	23.39	14%
Spark Spread CCGT vs Peakload	€/MWh	52.83	49.43	-6%
Spark Spread CCGT vs Off-Peak	€/MWh	2.69	8.72	-
Spark Spread CCGT- Environmental costs	€/MWh	16.62	19.77	19%

EBITDA (€M)



POSITIVE KEY FACTS

- Positive dynamics of power exchange prices, in particular off peak prices
- Increase in hydroelectric production
- Increase in margin and volumes traded on the foreign markets
- Gissi start-up in July 2008

NEGATIVE KEY FACTS

- Premadio plant stop (Unit 1 and 2)
- Cassano plant stop (Unit 1 and 2)
- Reduced Green Certificates long position

9m2007-2008 Results – Gas (2/2)

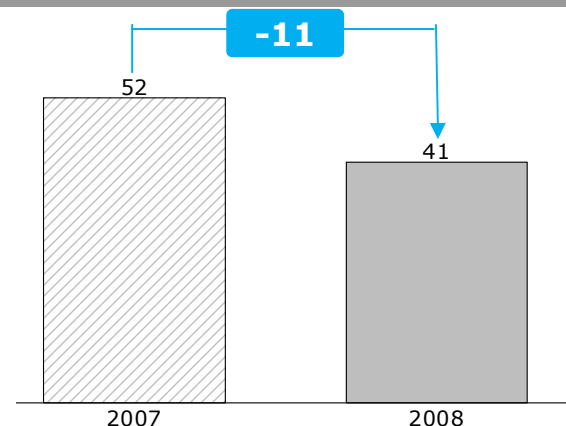
SCENARIO

(cEuro/m3)	Δ08/07
Gas AEEG Tariff	+5.15
Retail Gas Cost	+7.00

VOLUMES (Mmc)

	9m2007	9m2008	%
Retail	1,126	1,228	9%
Wholesales	1,284	1,185	-8%
Power	1,223	1,244	2%
Total sales	3,633	3,657	1%

EBITDA (€M)



KEY FACTS

Positive key facts

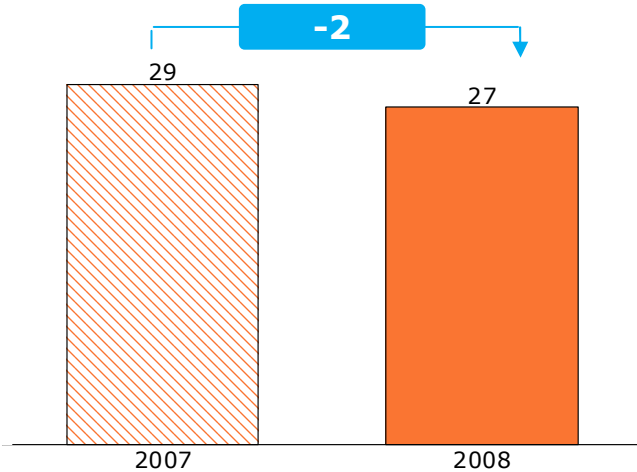
Increase in gas sales, compared to the same period of 2007 - characterized by an exceptionally mild weather

Negative key facts

- Decreasing profitability due to impact of scenario on indexation formulas
- Non current items recorded in 2007

9m2007-2008 Results – District heating

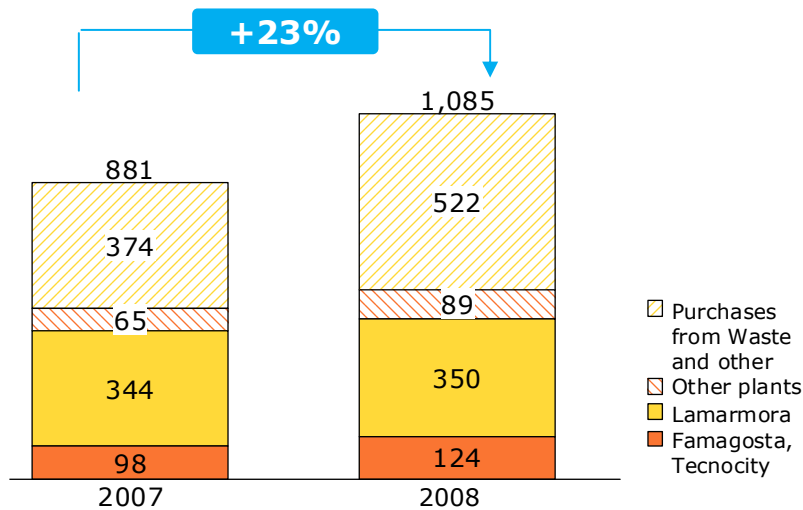
EBITDA (€M)



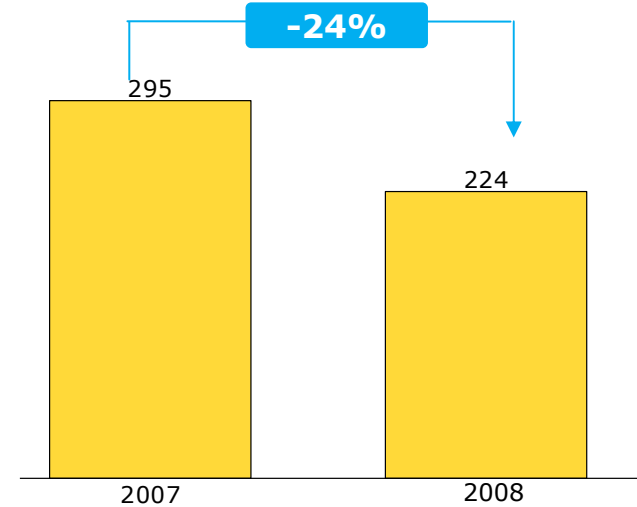
KEY FACTS

- Increase in heat sales compared to the same period of 2007
- Lower margin due to impact of scenario on indexation formulas
- Decrease in electricity volumes due to a more efficient plants dispatching

HEAT VOLUMES (GWh)

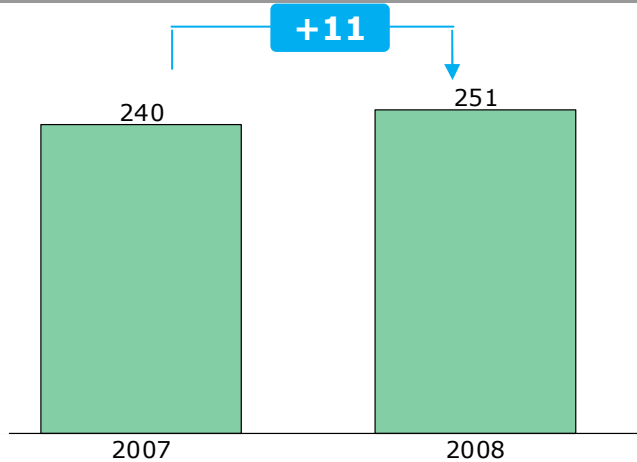


ELECTRICITY (GWh)



9m2007-2008 Results - Waste

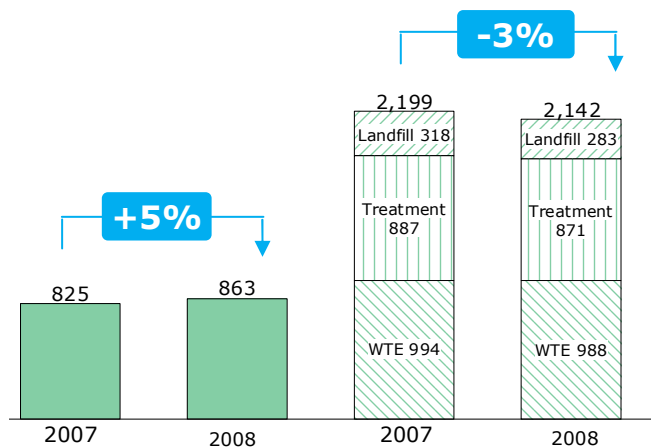
EBITDA (€M)



KEY FACTS

- Increase in heat production from WTE plants
- Increase in Cip6 tariffs
- Positive impact of contract revision with the Municipality of Milan
- Lower volumes disposed to landfills mainly due to Montichiari's limited residual capacity
- Lower margin due to Denox system installation and turbine major overhaul

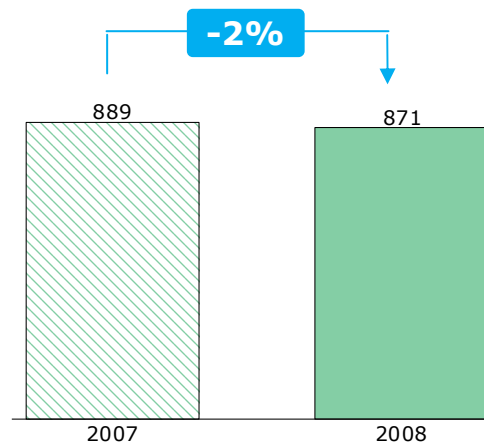
WASTE VOLUMES (Kton)



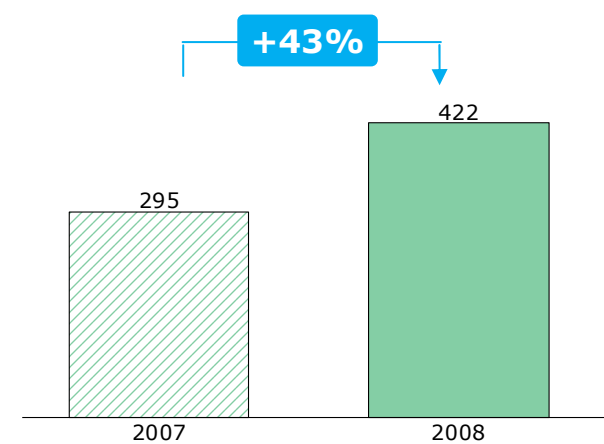
Collected

Treated

ELECTRICITY PRODUCTION (GWh)

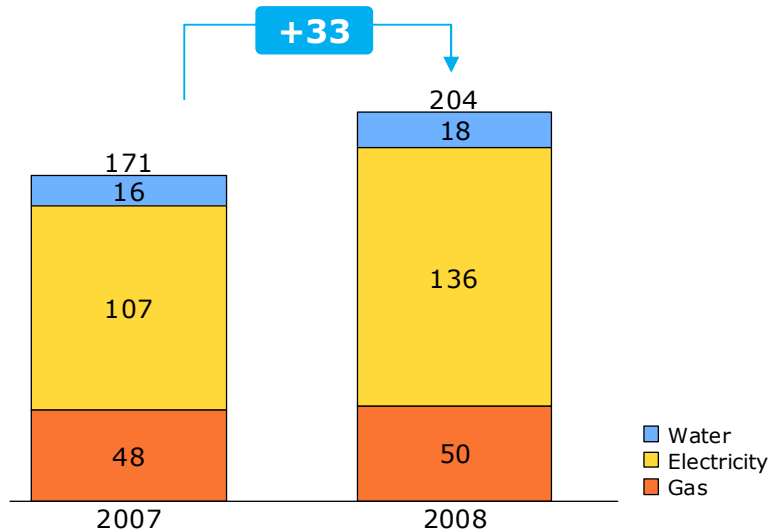


HEAT SALES (GWht)



9m2007-2008 Results - Networks

EBITDA (€M)



KEY FACTS

✓ **Electricity: +29 €M**

Positive impact on EBITDA due to the specific company equalisation related to the Milan distribution network covering 2004-2007 period

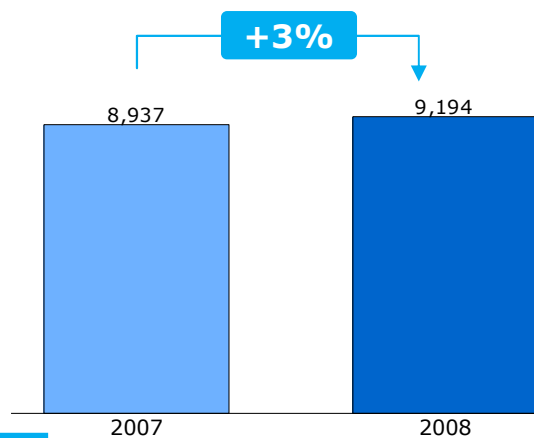
✓ **Gas: +2 €M**

Positive impact on EBITDA due to the increase in gas volumes compared to the same period of 2007 - characterized by an exceptionally mild weather

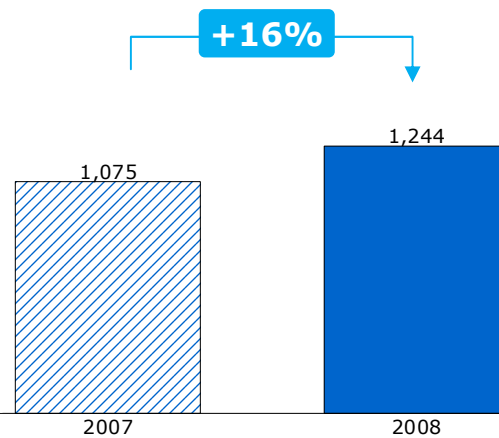
✓ **Water: +2 €M**

Positive impact on EBITDA due to tariff rise following ATO's decision

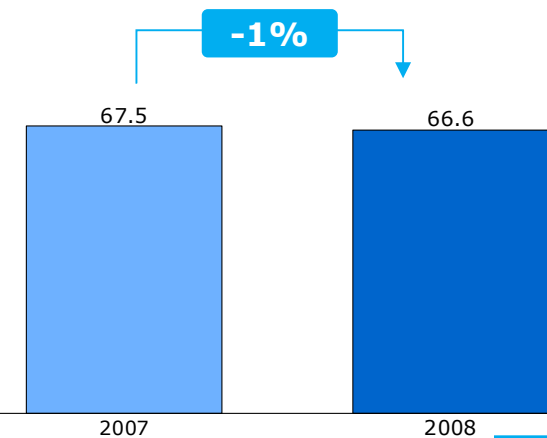
ELECTRICITY (GWh)



GAS DISTRIBUTED (Mmc)



WATER (Mmc)



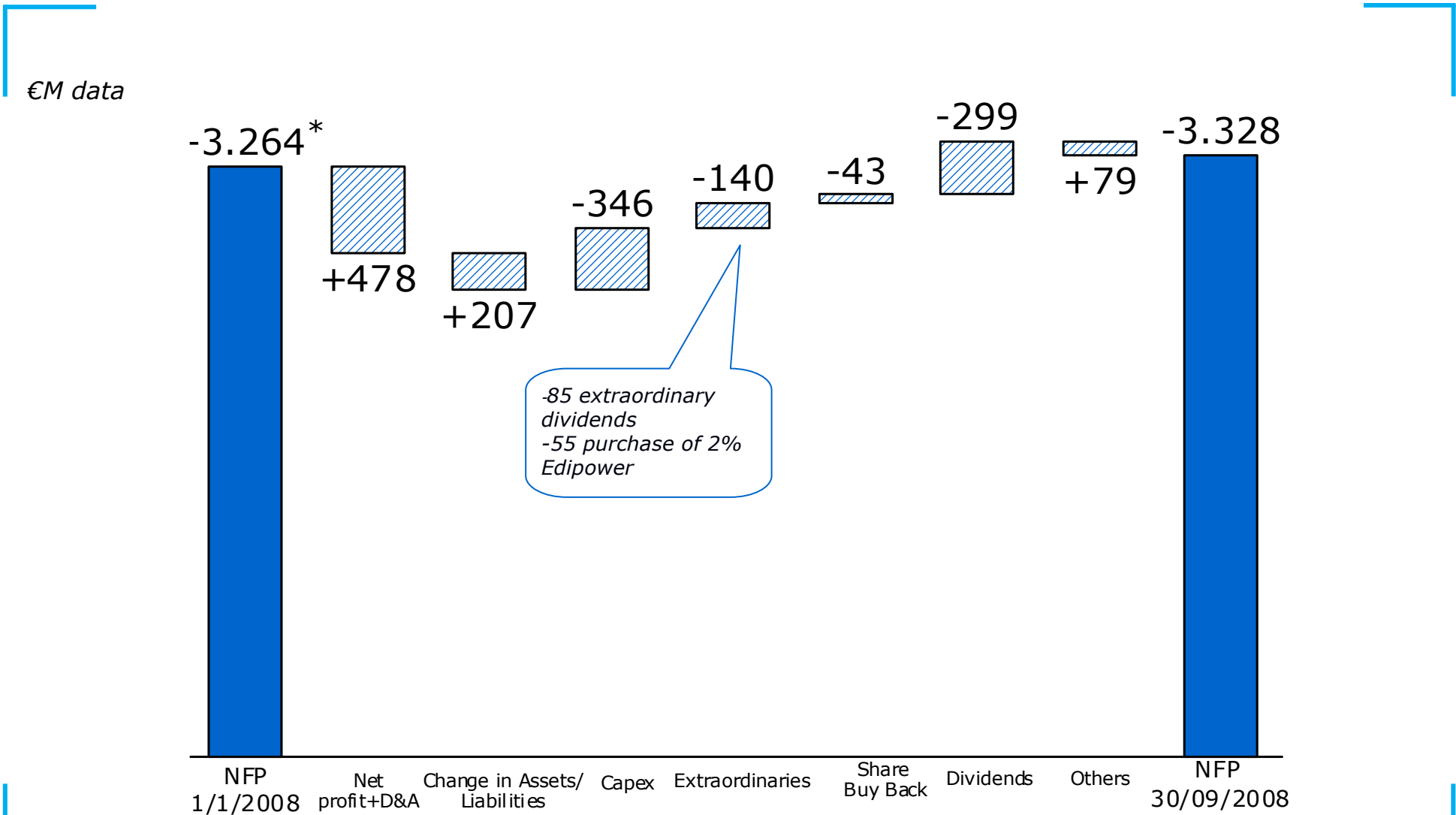
A2A – From Ebitda to EBT

€M data	9m2007 Pro-forma rest.d	9m2008	Change	Key point
EBITDA	714	797	+83	
D&A, Writedowns and Provisions	-225	-260	-35	<i>Deprec.Hydro</i>
Financial charges	-88	-110	-22	<i>Debt</i>
Derivatives/others	-5	-33	-28	<i>Derivatives, others</i>
Associates and JV and others	+83	+29	-54	<i>TdE</i>
Others	-3	+13	+16	<i>Positive claim</i>
EBT	476	436	-40	

A2A – From EBT to Net Income

€M data	9m2007 Pro-forma rest.d	9m2008	Change	Key point
EBT	476	436	-40	
TAXES	-152	-181	-29	Tax rates; Robin Hood Tax
IFRS 5	+61	0	-61	Endesa
MINORITIES	-52	-17	+35	
NET INCOME	333	238	-95	

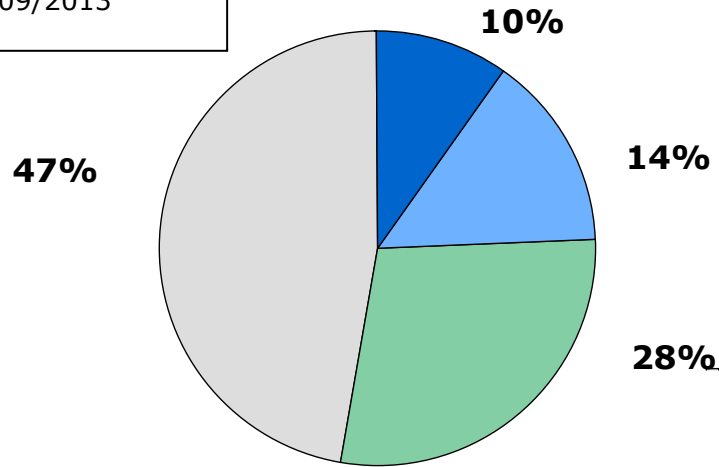
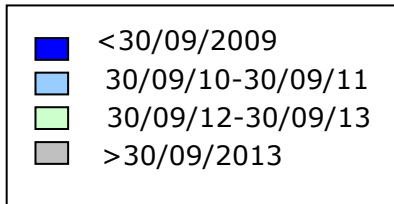
A2A – Net Debt and Cash Flow



* excluding €M85 extraordinary dividends

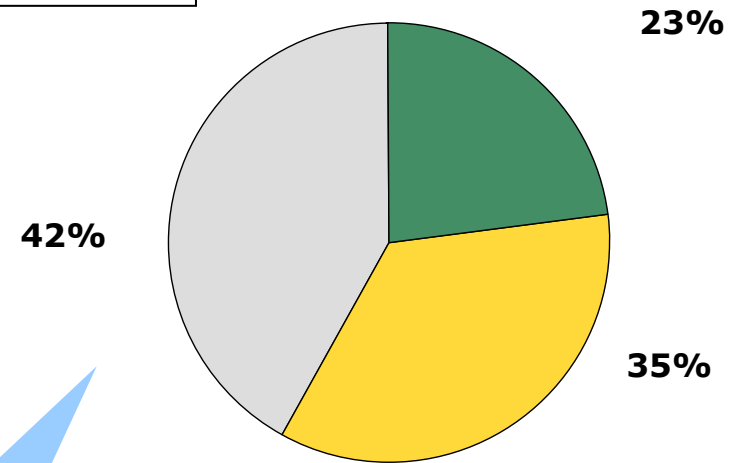
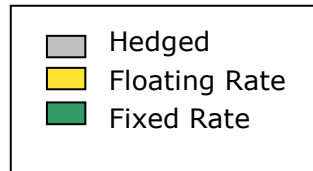
2008 Gross debt and interest rate structure

DEBT STRUCTURE



Total debt: € 3,519 m

INTEREST RATE STRUCTURE



RATING

		Current	Date
Standard & Poor's	M/L Term Rating	BBB+	17/07/2008
	Short-Term Rating	A-2	
	Outlook	Stable	
Moody's	M/L Term Rating	A3	11/11/2008
	Outlook	Stable	



Average debt life: 4,9 YRS

Committed Credit Lines available: 1,565 M€

Change in accounting policy and Scope of consolidation

	New accounting policy						Previous accounting policy		
	9m 2008 9m 2007 Pro-forma			9m 2007 <i>restated</i>			9m 2007*		
	CONSOLIDATED ON.. BASIS	INCOME STATEMENT	NET RESULT	CONSOLIDATED ON.. BASIS	INCOME STATEMENT	NET RESULT	CONSOLIDATED ON.. BASIS	INCOME STATEMENT	NET RESULT
A2A subsidiaries*	<i>Line by line</i>	100%	100%						
AEM subsidiaries				<i>Line by line</i>	100%	100%	<i>Line by line</i>	100%	100%
				<i>Line by line</i>	100%	30%**	<i>Line by line</i>	100%	30%**
Ecodeco	<i>Line by line</i>	100%	100%	<i>Line by line</i>	100%	100%**	<i>Line by line</i>	100%	100%**
Plurigas	<i>Line by line</i>	100%	70%	<i>Equity</i>	-	40%	<i>Proportional</i>	40%	40%
Edipower	<i>Equity</i>	-	20%	<i>Equity</i>	-	20%	<i>Proportional</i>	20%	20%
Ergon Energia	<i>Equity</i>	-	50%		-				
Delmi	<i>Line by line</i>	100%	51%	<i>Line by line</i>	100%	51%	<i>Line by line</i>	100%	51%
TdE	<i>Equity</i>	-	25.5%	<i>Equity</i>	-	25.5%	<i>Proportional</i>	50%	25.5%
Edison	<i>Equity</i>	-	15.3%	<i>Equity</i>	-	16.2%	<i>Proportional</i>	50%	16.2%
A2A Coriance***	<i>Line by Line</i>	100%	98.8%						

* Issued on Nov 14th, 2007
 ** 30% for 6 months and 100% for 3 months
 *** consolidated from 1° august 2008-30° sept 2008

 CHANGE IN ACCOUNTING POLICY
 CHANGE IN SCOPE OF CONSOLIDATION OR PERCENTAGE